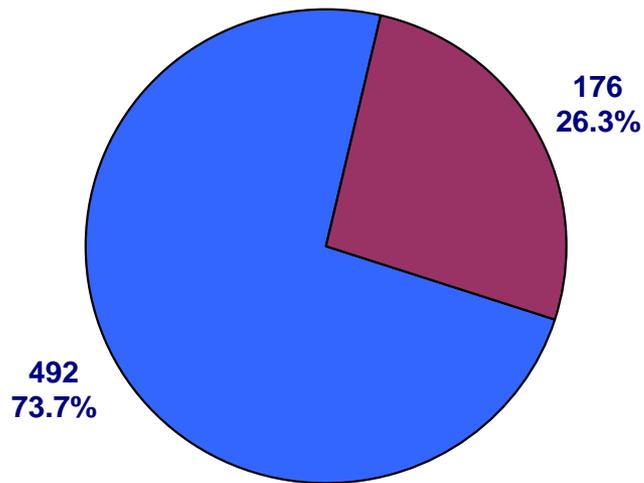


# FDIC Contracting Awards

## January 1 – July 31, 2015

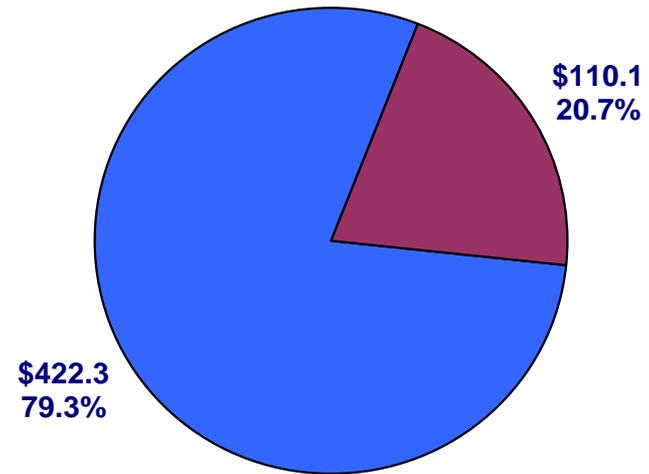
### MWOB PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 668



■ NON MWOB   ■ MWOB

TOTAL DOLLARS - \$532.4



■ NON MWOB   ■ MWOB

25 (or 3.8%) of the actions in 2015 YTD were awarded to businesses classified as both minority-owned and women-owned

\$4.6 (or 0.8%) of the dollars in 2015 YTD were awarded to businesses classified as both minority-owned and women-owned

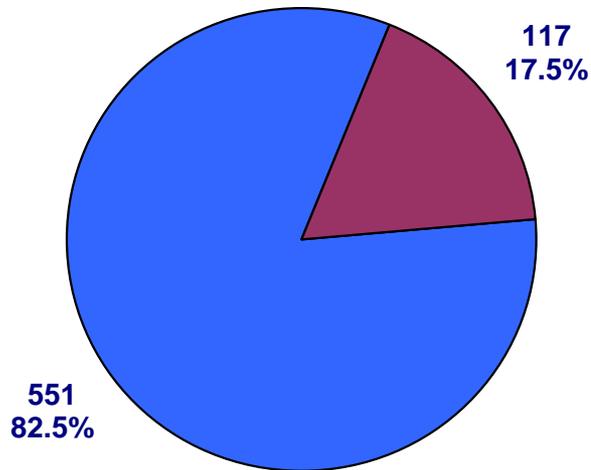
August 8, 2015

# FDIC Contracting Awards

## January 1 – July 31, 2015

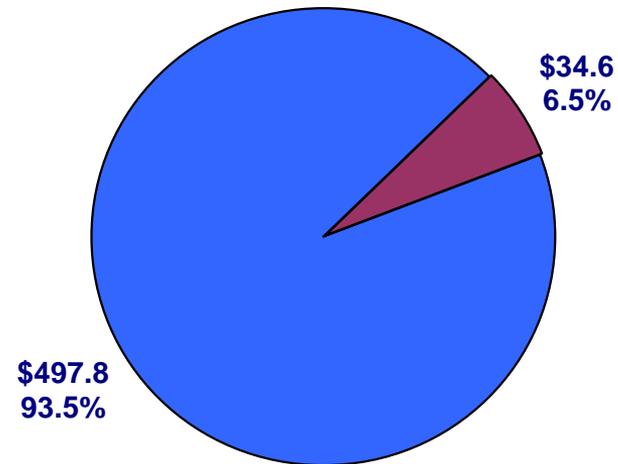
### WOMEN OWNED (WO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 668



■ NON WO ■ WO

TOTAL DOLLARS - \$532.4



■ NON WO ■ WO

August 8, 2015

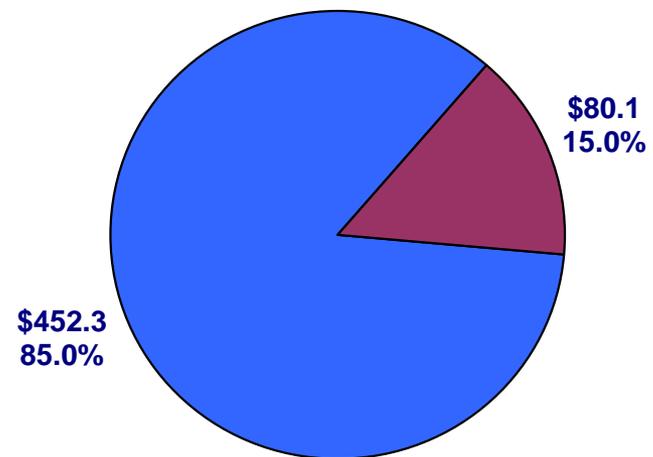
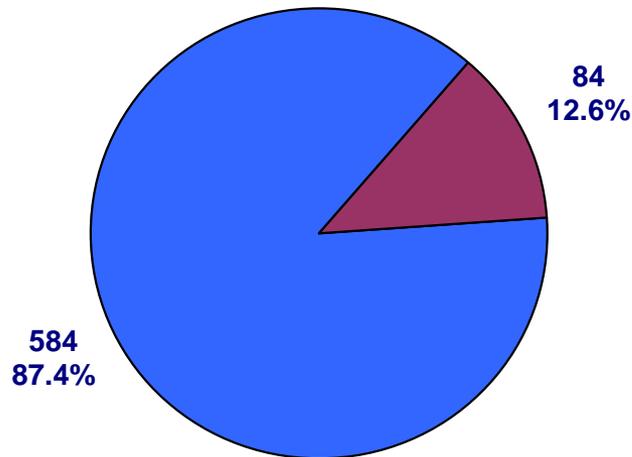
# FDIC Contracting Awards

January 1 – July 31, 2015

MINORITY OWNED (MO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 668

TOTAL DOLLARS - \$532.4



■ NON MO ■ MO

■ NON MO ■ MO

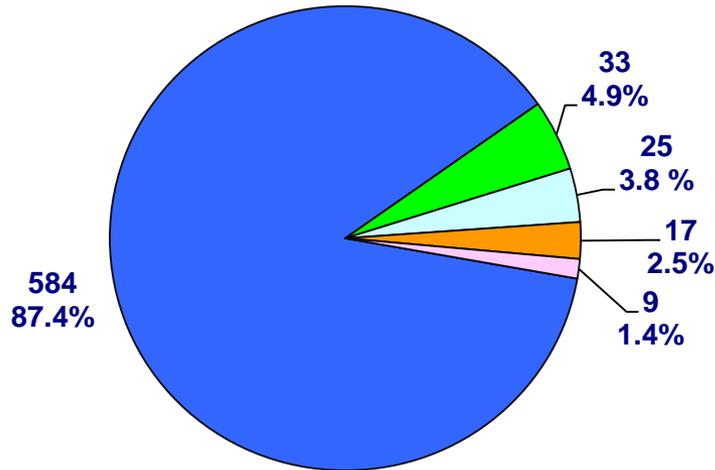
August 8, 2015

# FDIC Contracting Awards

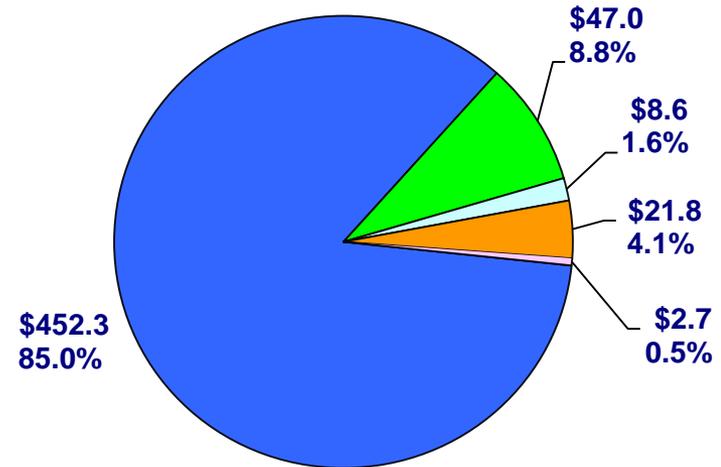
January 1 – July 31, 2015

## MINORITY OWNED PARTICIPATION BY ETHNICITY (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 668



TOTAL DOLLARS - \$532.4



August 8, 2015

| <b>FDIC Contracting Payments</b>   |               |
|--|---------------|
| <b>Year-to-Date Through July 2015</b>  |               |
| Total  | \$ 280.6      |
| <i>Total</i>   | <i>100.0%</i> |
| MWOB   | \$ 79.0       |
| <i>MWOB</i>  | <i>28.2%</i>  |
| Minority Owned (MO)  | \$ 50.3       |
| <i>Minority Owned (MO)</i>   | <i>17.9%</i>  |
| Women Owned (WO)   | \$ 48.2       |
| <i>Women Owned (WO)</i>  | <i>17.2%</i>  |
| Overlap (Both MO & WO)   | \$ 19.5       |
| <i>Overlap (Both MO &amp; WO)</i>  | <i>6.9%</i>   |
| Asian American   | \$ 22.7       |
| <i>Asian American</i>  | <i>8.1%</i>   |
| Black American   | \$ 8.7        |
| <i>Black American</i>  | <i>3.1%</i>   |
| Hispanic American  | \$ 13.4       |
| <i>Hispanic American</i>   | <i>4.8%</i>   |
| Native American  | \$ 0.1        |
| <i>Native American</i>   | <i>0.0%</i>   |
| Other  | \$ 5.4        |
| <i>Other</i>   | <i>1.9%</i>   |
| MWOB = MO, or WO, or both MO & WO  |               |
| Dollars are in millions  |               |
| FDIC Contracting Payments represent the total dollar amount of contract and task order payments made during the stated period. |               |

## MWOB CONTRACTING 2015 THRU JULY

| Contractor                       | Description of Services   | Number of Awards | Total Dollar Value | Division | MWOB STATUS | Ethnicity  |
|----------------------------------|---|------------------|--------------------|----------|-------------|--|
| PRAGMATICS, INC.                 | ITAS II   | 12               | \$39,864,283       | DIT      | MO          | Asian-Pacific American Owned                     |
| BLUE CANOPY GROUP, LLC           | Information Security and Privacy Services                         | 1                | \$18,608,671       | ISPS     | WO          |  |
| PRESCIENT INC                    | ORE Marketing & Mngt Services                                     | 5                | \$14,201,227       | DRR      | MO          | Hispanic American Owned                          |
| QUANTUMG & A JOINT VENTURE       | ORE Marketing & Mngt Services                                     | 9                | \$6,595,160        | DRR      | MO          | Hispanic American Owned                          |
| MJRCOR, INC.                     | Appraisal Management Services                                     | 5                | \$3,322,200        | DRR      | MO          | Black American Owned                             |
| CORVUS GROUP, THE                | Loss Share Agreement  | 4                | \$3,000,000        | DRR      | MO          | Black American Owned                             |
| DEVA & ASSOCIATES PC             | Loss Share Agreement  | 4                | \$3,000,000        | DRR      | MO          | Subcontinent Asian (Asian-Indian) American Owned |
| TRIAD TECHNOLOGY PARTNERS, LLC   | Software Maintenance  | 2                | \$2,720,452        | DIT      | WO          |  |
| FIRST FINANCIAL NETWORK, INC.    | Internet Marketing & Asset/Loan Sales Svcs                        | 3                | \$2,549,882        | DRR      | WO          |  |
| NFINITY LLC                      | Software Maintenance  | 3                | \$1,993,863        | DRR      | MO          | Subcontinent Asian (Asian-Indian) American Owned |
| MSOL INC.                        | ITAS II   | 3                | \$1,832,791        | DIT      | MO/WO       | Other than one of the preceding                  |
| UNICORP CUSHMAN WAKEFIELD JV     | Financial Advisory Valuation Services                             | 9                | \$1,326,267        | DRR      | MO          | Black American Owned                             |
| FCN, INC.                        | Software & Hardware Maintenance                                   | 7                | \$1,042,239        | DIT      | WO          |  |
| ALLIANCE TECHNOLOGY GROUP, LLC   | IT Hardware Maintenance   | 2                | \$903,719          | DIT      | WO          |  |
| SHI INTERNATIONAL CORP.          | Software Maintenance  | 4                | \$877,120          | DIT      | MO/WO       | Asian-Pacific American Owned                     |
| BAZILIO COBB ASSOCIATES          | Receivership Assistance Contract Services                         | 1                | \$720,000          | DRR      | MO          | Black American Owned                             |
| FERNCLIFF INVESTMENTS            | Financial Advisory Valuation Services                             | 8                | \$681,489          | DRR      | WO          |  |
| NEWTYPE, INC                     | Translation/Transcreation/Interpreter Svcs                        | 15               | \$541,129          | DRR      | WO          |  |
| TECHNICA CORPORATION             | IT Hardware   | 1                | \$487,364          | DIT      | MO          | Hispanic American Owned                          |
| FEDERAL MANAGEMENT PARTNERS, INC | Comprehensive Learning & Development Support and Management Study | 2                | \$482,486          | DRR      | WO          |  |
| VASTEC, INC.                     | Indexing & Imaging  | 1                | \$450,000          | OIG      | MO          | Other than one of the preceding                  |
| PANAMERICA COMPUTERS, INC.       | Laptop Refresh  | 1                | \$412,421          | DIT      | MO/WO       | Hispanic American Owned                          |
| FOUR LLC                         | Software Maintenance  | 3                | \$379,776          | DIT      | MO/WO       | Other than one of the preceding                  |
| ROCKBRIDGE ASSOCIATES, INC.      | Mobile Financial Svcs - Underserved Consumers                     | 1                | \$368,528          | DCP      | WO          |  |
| GARNET CAPITAL ADVISORS, LLC     | Financial Advisory Valuation Services                             | 4                | \$352,628          | DRR      | WO          |  |
| GROVE STREET INVESTMENT, LLC     | Financial Advisory Valuation Services                             | 3                | \$350,000          | DRR      | MO/WO       | Subcontinent Asian (Asian-Indian) American Owned |

(Continued on next page)

# MWOB CONTRACTING

## 2015 THRU JULY

(Continued from previous page )

|                                       |   |            |                      |     |       |  |
|---------------------------------------|---|------------|----------------------|-----|-------|--|
| SILA SOLUTIONS GROUP, INC.            | Software                                    | 1          | \$317,480            | DIT | MO    | Subcontinent Asian (Asian-Indian) American Owned |
| PIFINITY, INC.                        | IT Hardware & Maintenance                   | 1          | \$298,675            | DIT | WO    |  |
| C2 PORTFOLIO INC                      | Temporary Staffing                          | 2          | \$244,000            | DRR | WO    |  |
| PARTNER ASSESSMENT CORPORATION        | Environmental Due Diligence/Site Assessment | 3          | \$239,400            | DRR | WO    |  |
| IMPRIMS GROUP INC                     | Payroll Services                            | 2          | \$222,000            | DRR | WO    |  |
| KNOWLOGY CORPORATION                  | IT Courses                                  | 1          | \$210,000            | FCU | WO    |  |
| STEWART COMMUNICATIONS ASSOCIATES INC | Effective Writing Workshops                 | 1          | \$200,000            | FCU | WO    |  |
| C2 TECHNOLOGIES INC                   | Instructor Led Training and Materials       | 1          | \$193,064            | FCU | MO/WO | Subcontinent Asian (Asian-Indian) American Owned |
| T CURTIS & COMPANY                    | Temporary Staffing                          | 1          | \$148,000            | DRR | MO/WO | Black American Owned                             |
| TELESIS CORPORATION                   | Subscription - Open FISMA                   | 1          | \$132,430            | DIT | MO/WO | Subcontinent Asian (Asian-Indian) American Owned |
| FORWARD MOMENTUM LLC                  | Learning & Development Curriculum Support   | 1          | \$114,250            | FCU | WO    |  |
| PROFESSIONAL BUSINESS INTERIORS, LLC  | Furniture and Carpeting                     | 2          | \$111,742            | DOA | MO/WO | Other than one of the preceding                  |
| FRONTIER TECHNOLOGIES INC             | Blackberry Renewal                          | 1          | \$102,155            | DIT | MO/WO | Subcontinent Asian (Asian-Indian) American Owned |
| ZIBIZ CORPORATION                     | Software Maintenance                        | 1          | \$97,778             | DIT | MO    | Subcontinent Asian (Asian-Indian) American Owned |
| MERLIN INTERNATIONAL, INC.            | Software Maintenance                        | 1          | \$75,940             | DIT | MO    | Hispanic American Owned                          |
| IMPACT TRAINING SYSTEMS INC           | Leadership Mentoring                        | 1          | \$74,700             | DOA | WO    |  |
| JOY PROMOTIONS, INC.                  | Promotional Items                           | 5          | \$59,600             | MWI | MO/WO | Black American Owned                             |
| TRANSPERFECT TRANSLATIONS INTL        | Translation/Transcreation/Interpreter Svcs  | 14         | \$53,154             | DRR | WO    |  |
| XCETERA LLC                           | Promotional Items                           | 4          | \$44,150             | MWI | WO    |  |
| CAROL PHILP INC                       | Promotional Items                           | 3          | \$33,600             | MWI | WO    |  |
| AINS, INC.                            | Software Maintenance                        | 1          | \$26,133             | DIT | MO    | Asian-Pacific American Owned                     |
| HUMAN TOUCH TRANSLATIONS LTD.         | Translation/Transcreation/Interpreter Svcs  | 12         | \$18,560             | DRR | WO    |  |
| ZONES, INC.                           | Software Maintenance                        | 1          | \$15,199             | DIT | MO    | Subcontinent Asian (Asian-Indian) American Owned |
| AUDIMATION SERVICES INC               | Software Maintenance                        | 1          | \$14,862             | DIT | WO    |  |
| GREAT CIRCLE LEARNING INC             | Software Licenses                           | 1          | \$10,635             | FCU | WO    |  |
| <b>51 MWOB Contractors</b>            |   | <b>176</b> | <b>\$110,121,202</b> |     |       |  |

August 8, 2015

## 2015 Through July

### MWOB Percentages (Awards and Contractors)

| DATA ON NUMBER OF AWARDS AND<br>NUMBER OF CONTRACTORS             | 2015 Through July |
|---|-------------------|
| Total Active Awards<br>(As of last date of reporting period)      | 2,002             |
| Total MWOB Active Awards  | 543               |
|   | 27.12%            |
| Total Active Contractors<br>(As of last date of reporting period) | 483               |
| MWOB Active Contractors   | 111               |
|   | 22.98%            |
| Total Contractors Receiving Awards                                | 261               |
| MWOB Contractors Receiving Awards                                 | 51                |
|   | 19.54%            |
| Total Number of Awards  | 668               |
| Total Number of MWOB Awards                                       | 176               |
|   | 26.35%            |

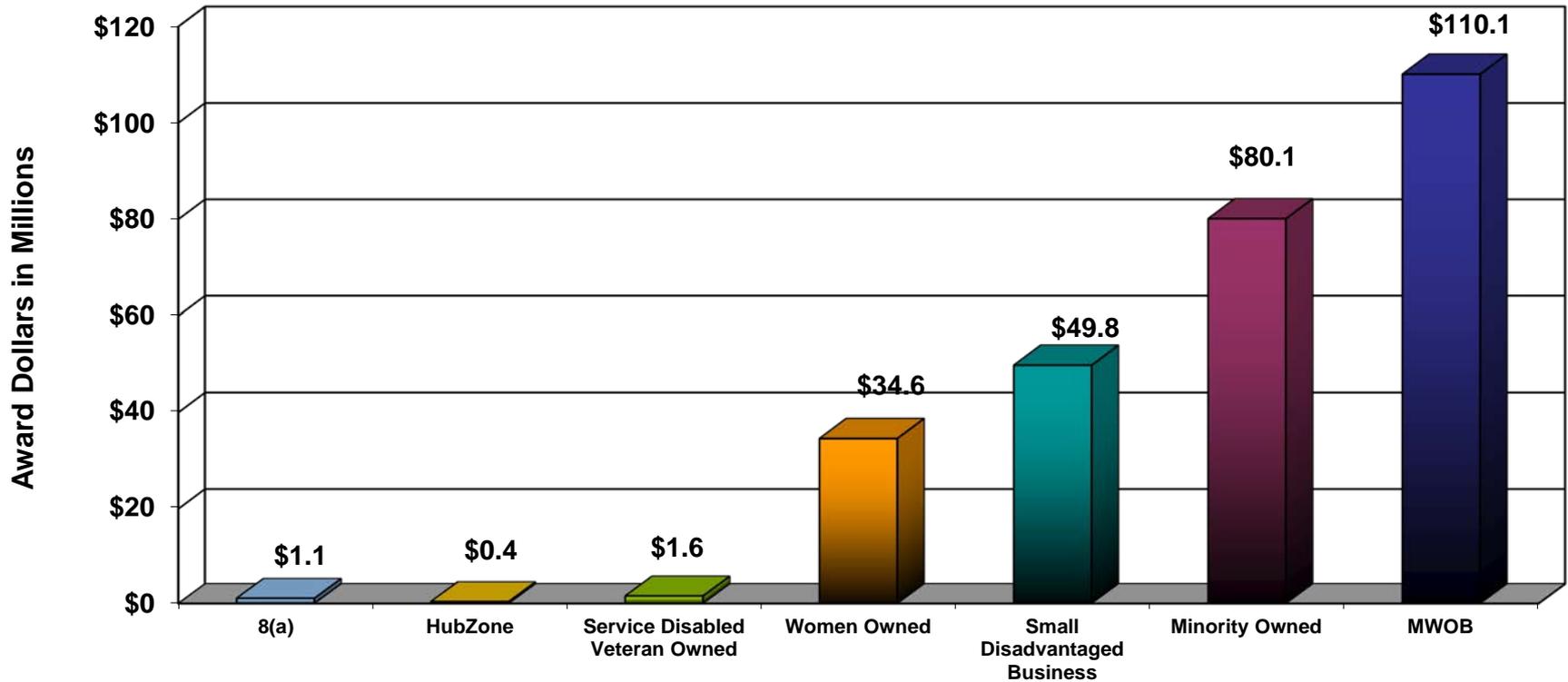
### MWOB Dollars by Division

| Division     | Dollars              | Percentage    |
|--------------|----------------------|---------------|
| DIT          | \$49,600,817         | 45.0%         |
| DRR          | \$39,908,959         | 36.2%         |
| ISPS         | \$18,608,671         | 16.9%         |
| FCU          | \$860,435            | .8%           |
| OIG          | \$450,000            | .4%           |
| DCP          | \$368,528            | .3%           |
| DOA          | \$186,442            | .2%           |
| OMWI         | \$137,350            | .1%           |
| <b>TOTAL</b> | <b>\$110,121,202</b> | <b>100.0%</b> |

August 8, 2015



## FDIC Total Awards by Socio Economic Categories January 1 – July 31, 2015



Percent of Total

FDIC Awards:

0.2%

0.1%

0.3%

6.5%

9.3%

15.0%

20.7%

\* Other Agencies'

Percentage:

4.6%

2.0%

2.5%

4.0%

6.7%

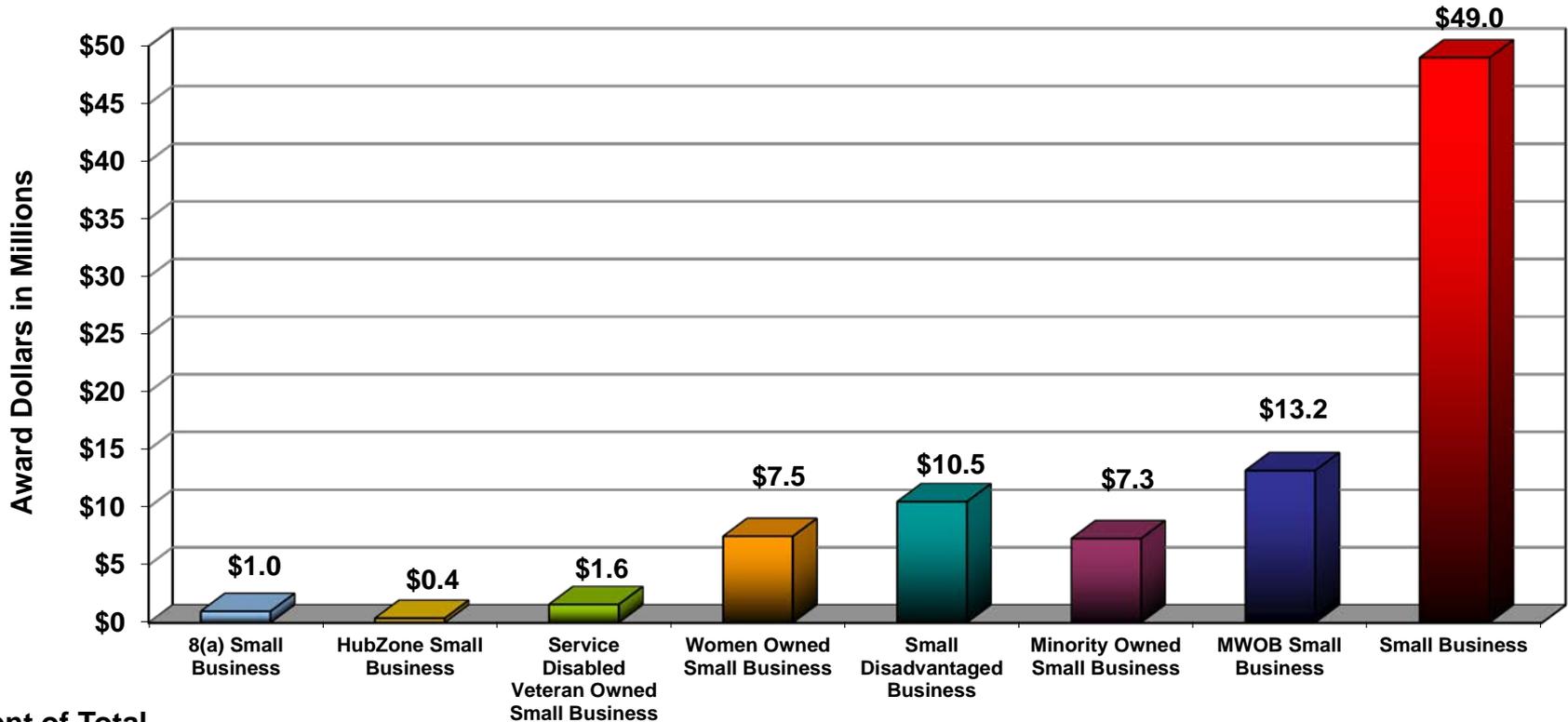
8.3%

Not Available

\* Source is bar chart on home-page of FPDS-NG website for FY 2011 YTD as of 1/6/12

August 8, 2015

## FDIC Small Business Awards by Socio Economic Categories January 1 - July 31, 2015



**Percent of Total**

|                                     |             |             |             |             |             |             |             |              |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| <b>FDIC Awards:</b>                 | <b>0.2%</b> | <b>0.1%</b> | <b>0.3%</b> | <b>1.4%</b> | <b>2.0%</b> | <b>1.4%</b> | <b>2.5%</b> | <b>9.2%</b>  |
| <b>*Other Agencies' Percentage:</b> | <b>4.4%</b> | <b>1.8%</b> | <b>3.7%</b> | <b>4.7%</b> | <b>9.5%</b> | <b>N/A</b>  | <b>N/A</b>  | <b>25.0%</b> |
| <b>Govt-Wide Goal:</b>              | <b>N/A</b>  | <b>3.0%</b> | <b>3.0%</b> | <b>5.0%</b> | <b>5.0%</b> | <b>N/A</b>  | <b>N/A</b>  | <b>23.0%</b> |

\* Source is FY2014 Small Business Goaling Report from FPDS-NG      N/A = Not Available

In determining what constitutes a small business, among other things, the definition will vary to reflect industry differences, such as size standards. Small Businesses must meet the size standard established for a contract, which are based on North American Industrial Classification System (NAICS) codes.