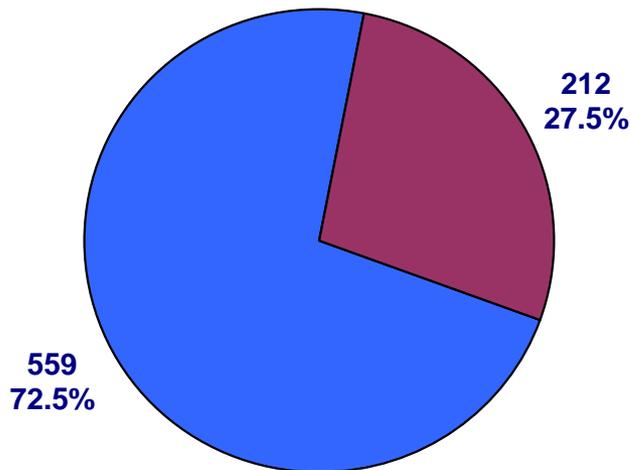


# FDIC Contracting Awards

## January 1 – September 30, 2013

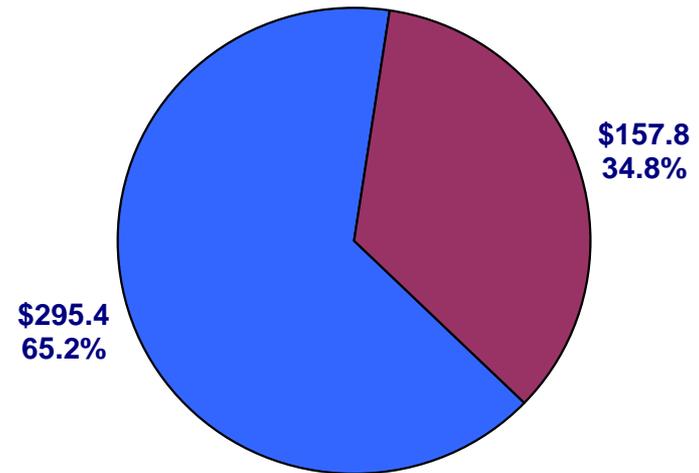
### MWOB PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 771



■ NON MWOB   ■ MWOB

TOTAL DOLLARS - \$453.2



■ NON MWOB   ■ MWOB

27 (or 3.5%) of the actions in 2013 YTD were awarded to businesses classified as both minority-owned and women-owned

\$11.8 (or 2.6%) of the dollars in 2013 YTD were awarded to businesses classified as both minority-owned and women-owned

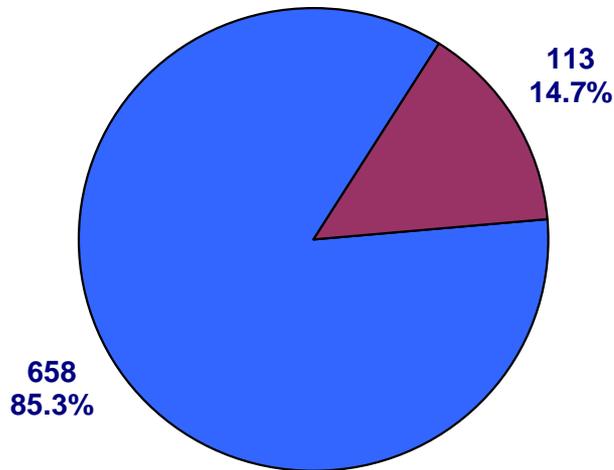
October 3, 2013

# FDIC Contracting Awards

## January 1 – September 30, 2013

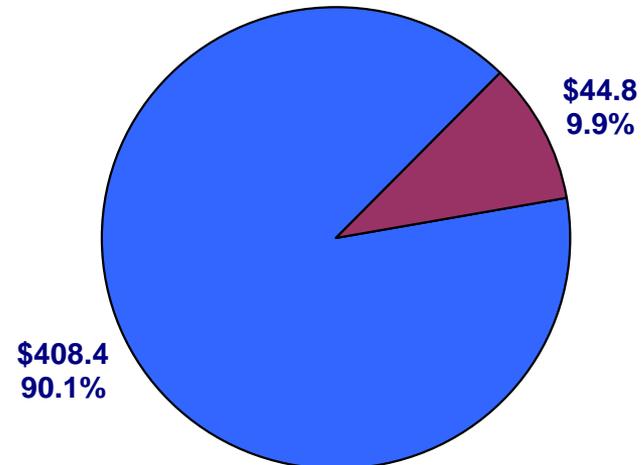
### WOMEN OWNED (WO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 771



■ NON WO    ■ WO

TOTAL DOLLARS - \$453.2



■ NON WO    ■ WO

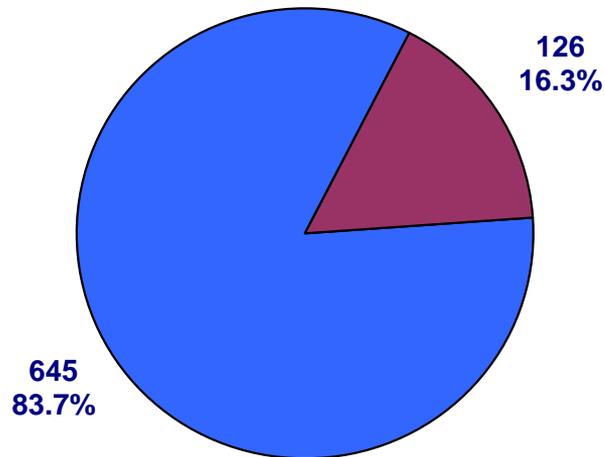
October 3, 2013

# FDIC Contracting Awards

January 1 – September 30, 2013

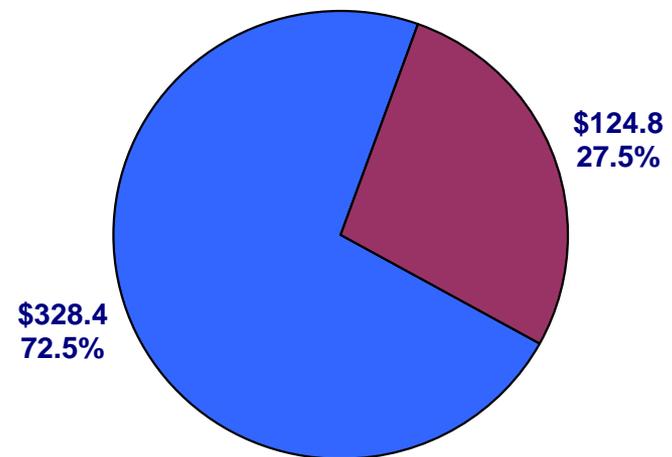
MINORITY OWNED (MO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 771



■ NON MO ■ MO

TOTAL DOLLARS - \$453.2



■ NON MO ■ MO

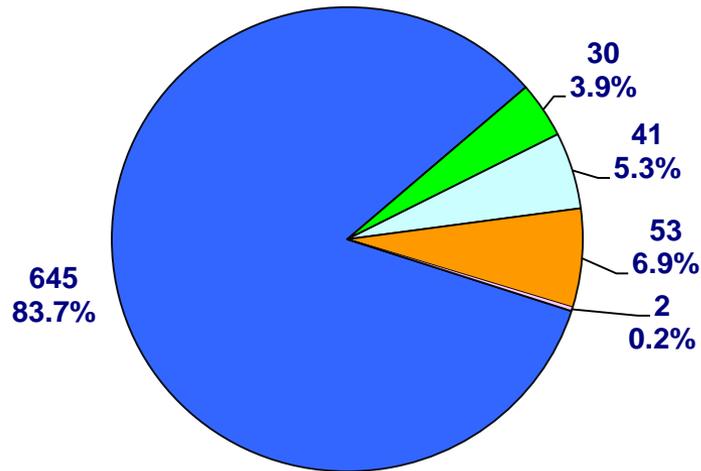
October 3, 2013

# FDIC Contracting Awards

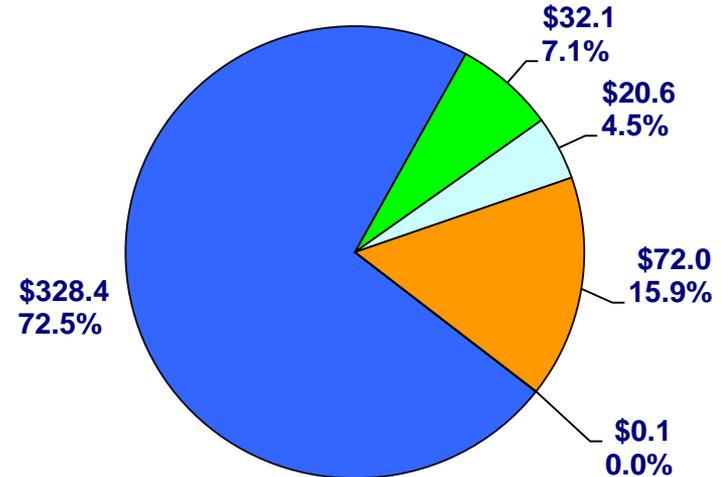
January 1 – September 30, 2013

## MINORITY OWNED PARTICIPATION BY ETHNICITY (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 771



TOTAL DOLLARS - \$453.2



October 3, 2013

## MWOB CONTRACTING 2013 THRU SEPTEMBER

Contractor	Description of Services	Number of Awards	Total Dollar Value	Division	MWOB STATUS	Ethnicity
PRESCIENT INC	ORE	23	\$40,392,253	DRR	MO	Hispanic American Owned
QUANTUMG & A JOINT VENTURE	RAC & ORE	26	\$30,752,543	DRR	MO	Hispanic American Owned
PRAGMATICS, INC.	ITAS	5	\$22,428,295	DIT	MO	Asian-Pacific American Owned
MIR, MITCHELL & COMPANY, LLP	RAC & BOS Accounting Serives	8	\$7,897,204	DRR	WO	
MURCOR, INC.	Appraisal Management Services	9	\$6,468,000	DRR	MO	Black American Owned
IMPRIMIS GROUP INC	Payroll	11	\$6,031,000	DRR	WO	
RESTON LIMOUSINE & TRAVEL SERVICE, INC.	Shuttle Bus Services	1	\$6,013,011	DOA	WO	
DIAMOND MECKLEY SERVICES	SRC Plumbing Project	1	\$4,656,000	DOA	MO/WO	Black American Owned
BLACK SWAN CONSULTING LLC	Financial Advisory Services - Complex Securities	1	\$4,000,000	DRR	MO	Asian-Pacific American Owned
CORVUS GROUP, THE	LSA	1	\$3,994,787	DRR	MO	Black American Owned
WATERMARK INVESTMENT ADVISORS, LLC	Financial Advisory Services & Bidder Qualification Services	2	\$2,320,000	DRR	MO/WO	Asian-Pacific American Owned
BAZILIO COBB ASSOCIATES, PC	RAC	3	\$2,258,000	DRR	MO	Black American Owned
PARTNER ASSESSMENT CORPORATION	Environmental Due Diligence/Site Assessment	7	\$2,158,360	DRR	WO	
STG INTERNATIONAL, INC.	Legal Deskside Coaching and Training	1	\$1,789,736	LEG	MO/WO	Asian-Pacific American Owned
FIRST FINANCIAL NETWORK, INC.	Internet Marketing	4	\$1,606,230	DRR	WO	
T CURTIS & COMPANY	Temporary Staffing	8	\$1,454,000	DRR	MO/WO	Black American Owned
FERNCLIFF INVESTMENTS	Valuation Services & Mortgage Servicing Rights	14	\$1,415,000	DRR	WO	
EDAC SYSTEMS, INC.	Kodak i2800 Scanners and Accessories	1	\$1,191,686	DIT	WO	
RIVERLEAF CONSULTING INC.	SailPoint - Services and Software	1	\$999,050	DIT	WO	
PREFERRED TEMPORARY SERVICES INC	Temporary Admin Support Services	1	\$991,960	RMS	WO	
C2 PORTFOLIO INC	Temporary Staffing	3	\$855,000	DRR	WO	
GARNET CAPITAL ADVISORS, LLC	Financial Advisory Services	8	\$795,000	DRR	WO	
SUPPLYSOURCE, INC	Furniture	3	\$749,758	DOA	MO	Hispanic American Owned
CRITICAL START LLC	Bit9 Parity Software	1	\$718,994	DIT	WO	
LTI DATACOMM, INC.	Upgrade to Cascade Hardware and Software	1	\$701,306	DIT	WO	
UNICORP CUSHMAN WAKEFIELD JV	Valuation Services	6	\$638,357	DRR	MO	Black American Owned
GROVE STREET INVESTMENT, LLC	Financial Advisory Services - Note Structure	7	\$540,000	DRR	MO/WO	Subcontinent Asian (Asian-Indian) American Owned
CENTRE CONSULTING INC	OM Training Development and Delivery	1	\$539,816	FCU	WO	
C2 TECHNOLOGIES INC	DRR Business Improvement Support Services	1	\$498,485	FCU	MO/WO	Subcontinent Asian (Asian-Indian) American Owned
BRACE MANAGEMENT GROUP, INC.	Contractor Resource List - Support Services	1	\$432,000	DOA	MO	Black American Owned
JEFFERSON CONSULTING GROUP, LLC	MWOB Study	1	\$400,000	DOA	WO	
POSTERITY GROUP LLC	AvePoint Software	1	\$303,164	DIT	MO	Black American Owned
FEDERAL MANAGEMENT PARTNERS, INC	HRB Organizational Study	1	\$220,000	DOA	WO	
WORLEY AUCTIONEERS & APPRAISERS, INC.	FFE Auction	4	\$180,700	DRR	WO	

(Continued on next page)

# MWOB CONTRACTING

## 2013 THRU SEPTEMBER

(Continued from previous page )

Contractor	Description of Services	Number of Awards	Total Dollar Value	Division	MWOB STATUS	Ethnicity
ANSWER TITLE AND ESCROW LLC	Title Services	1	\$145,675	DRR	MO/WO	Black American Owned
DEVAL LLC	Title Services	1	\$142,500	DRR	MO/WO	Hispanic American Owned
SOFTWARE INFORMATION RESOURCE CORP.	Cyber-Ark Services	1	\$125,851	DIT	MO/WO	Subcontinent Asian (Asian-Indian) American Owned
FOUR LLC	Citrix Hardware Maintenance	1	\$122,500	DIT	MO/WO	Other than one of the preceding
PRESTON GROUP LLC, THE	SBA Loan Consulting Services	1	\$121,000	DRR	WO	
BAT ASSOCIATES, INC.	Environmental Due Diligence/Site Assessment	4	\$116,633	DRR	MO	Asian-Pacific American Owned
MILLER'S OF COLUMBIA, INC.	Furniture and Installation	1	\$95,298	DOA	WO	
MANHATTAN STRATEGY GROUP LLC, THE	Assess MoneySmart Effectiveness	1	\$90,432	DOA	MO	Subcontinent Asian (Asian-Indian) American Owned
RGM INCORPORATED	Annual Reports - Design/Layout/Print	1	\$90,233	DOF	MO	Black American Owned
PROFESSIONAL BUSINESS INTERIORS, LLC	Carpeting and Shelving	4	\$73,692	DOA	MO	Asian-Pacific American Owned
PROSIDIAN CONSULTING LLC	Update Small Business Resource Page	1	\$50,000	MWI	MO	Black American Owned
NEW TECH SOLUTIONS, INC.	Encase Software Maintenance Renewal	1	\$50,000	DIT	MO	Subcontinent Asian (Asian-Indian) American Owned
CAROL PHILP INC	Promotional Items	3	\$46,150	MWI	WO	
REED & ASSOCIATES, CPAS, INC.	P-Card Program Audit	1	\$42,371	OIG	WO	
REGIS & ASSOCIATES PC	Financial Audit Services	1	\$26,825	OER	MO	Black American Owned
JOY PROMOTIONS, INC.	Promotional Items	2	\$26,000	MWI	MO/WO	Black American Owned
UNICOM SYSTEMS INC.	Renewal of VSAMTUNE MVS Maintenance	1	\$22,691	DIT	MO	Asian-Pacific American Owned
DIGITAL MANAGEMENT INC.	Engineering Services - Flexible Mobile Blackberry	1	\$20,000	DIT	MO	Subcontinent Asian (Asian-Indian) American Owned
AXISCORE, LLC	Restock HP Supplies	1	\$18,500	DIT	MO	Black American Owned
ALLONHILL, LLC	Securitization Oversight Advisory Services	1	\$10,000	DRR	WO	
NEWTPE, INC	Translation/Transcreation/Interpreter Services	9	\$9,751	DRR	WO	
CORPORATE OFFICE SOLUTIONS, LLC	Restock Keyboards and USBs	1	\$5,411	DIT	MO/WO	Other than one of the preceding
CURRENT COMMUNICATIONS & ELECTRIC CORP	Electrical Work - Chicago VTT Room	1	\$3,456	DIT	WO	
WORLD WIDE TECHNOLOGY, INC.	Lenovo Maintenance Renewal	1	\$1,195	DIT	MO	Black American Owned
LANGUAGE DOCTORS, INC. (THE)	Translation/Transcreation/Interpreter Services	1	\$646	DRR	WO	
M.R. BEAL & COMPANY	Underwriter Services	1	\$0	DRR	MO	Black American Owned
WILLIAMS CAPITAL GROUP, L.P., THE	Underwriter Services	1	\$0	DRR	MO	Black American Owned
CASTLEOAK SECURITIES, L.P.	Underwriter Services	1	\$0	DRR	MO	Black American Owned
<b>62 Contractors</b>		<b>212</b>	<b>\$157,846,506</b>			

## 2013 Through September

### MWOB Percentages (Awards and Contractors)

DATA ON NUMBER OF AWARDS AND NUMBER OF CONTRACTORS	2013 Through September
Total Active Awards (As of last date of reporting period)	2,129
Total MWOB Active Awards	642
	30.16%
Total Active Contractors (As of last date of reporting period)	343
MWOB Active Contractors	92
	26.82%
Total Contractors Receiving Awards	212
MWOB Contractors Receiving Awards	62
	29.25%
Total Number of Awards	771
Total Number of MWOB Awards	212
	27.50%

### MWOB Dollars by Division

Division	Dollars	Percentage
DRR	\$114,302,640	72.4%
DIT	\$26,712,100	16.9%
DOA	\$12,730,191	8.1%
LEG	\$1,789,736	1.1%
FCU	\$1,038,301	.7%
RMS	\$991,960	.6%
OMWI	\$122,150	.1%
DOF	\$117,058	.1%
OIG	\$42,371	.0%
<b>TOTAL</b>	<b>\$157,846,506</b>	<b>100.0%</b>

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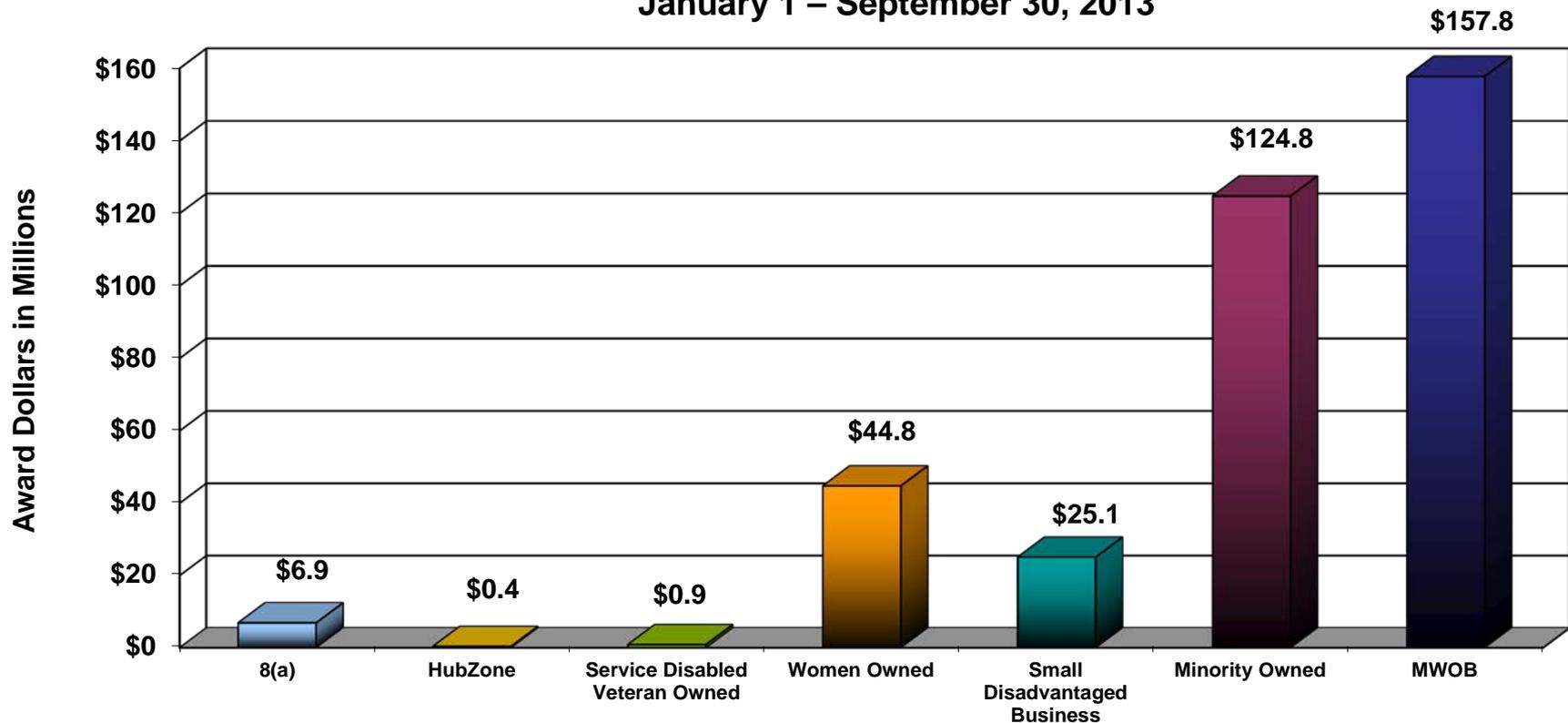
## SOLICITATION INFORMATION 2013 THRU SEPTEMBER

Total number of awards (excluding task orders)	155
Total number of solicitations which resulted in the awards	136
Total number of solicitations that involved competition	67
Total number of solicitations that were non-competitive	69
Total number of GSA Multiple-Award contract solicitations	0

	Solicited	Percentage of Businesses Solicited	Submitted Proposals	Percentage of Businesses Solicited that Submitted Proposals	Received Awards	Percentage of Businesses Solicited that Received Awards
All Businesses	744	-	255	34.3%	155	20.8%
Minority or Women Owned Business (MWOB)	366	49.2%	94	12.6%	45	6.0%
Non MWOB	378	50.8%	161	21.6%	110	14.8%
Women Owned	226	30.4%	49	6.6%	29	3.9%
Minority Owned	238	32.0%	72	9.7%	31	4.2%
Asian-Pacific American Owned	39	5.2%	17	2.3%	12	1.6%
Subcontinent Asian American Owned	25	3.4%	9	1.2%	3	0.4%
Black American Owned	102	13.7%	31	4.2%	11	1.5%
Hispanic American Owned	50	6.7%	9	1.2%	2	0.3%
Native American Owned	11	1.5%	1	0.1%	0	0.0%
Other than one of the preceding	11	1.5%	5	0.7%	3	0.4%
Small Disadvantaged Business (SDB)	105	14.1%	34	4.6%	19	2.6%
Veteran Owned	37	5.0%	13	1.7%	6	0.8%
Service Disabled Veteran Owned Business (SDVOB)	16	2.2%	6	0.8%	1	0.1%

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## FDIC Total Awards by Socio Economic Categories January 1 – September 30, 2013



### Percent of Total

FDIC Awards:

1.5%	0.1%	0.2%	9.9%	5.5%	27.5%	34.8%
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### \* Other Agencies'

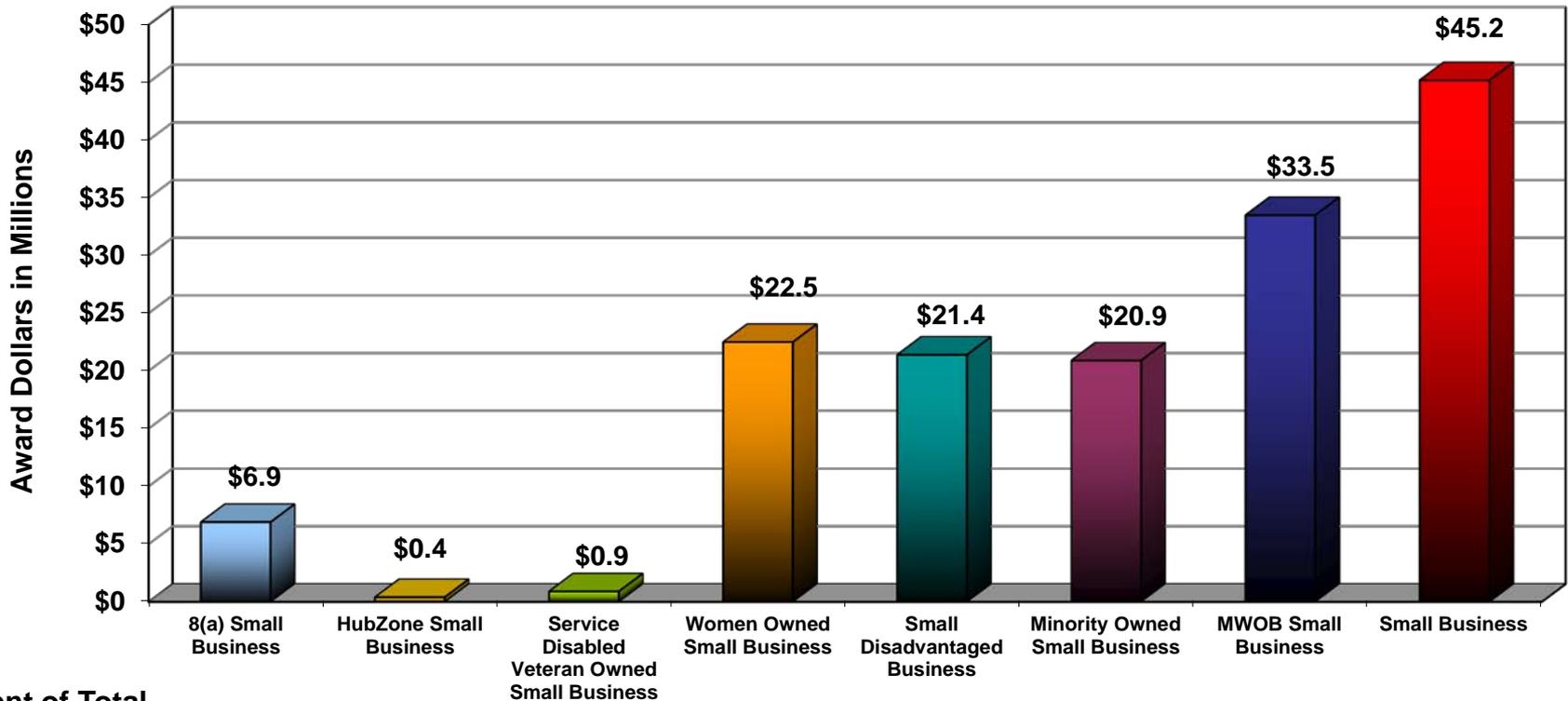
Percentage:

4.6%	2.0%	2.5%	4.0%	6.7%	8.3%	Not Available
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\* Source is bar chart on home-page of FPDS-NG website for FY 2011 YTD as of 1/6/12

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## FDIC Small Business Awards by Socio Economic Categories January 1 - September 30, 2013



### Percent of Total

FDIC Awards:

1.5%	0.1%	0.2%	5.0%	4.7%	4.6%	7.4%	10.0%
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\*Other Agencies'

Percentage:

3.9%	2.0%	3.0%	4.0%	8.0%	N/A	N/A	22.2%
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Govt-Wide Goal:

N/A	3.0%	3.0%	5.0%	5.0%	N/A	N/A	23.0%
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\* Source is FY2012 Small Business Goaling Report from FPDS-NG      N/A = Not Available

In determining what constitutes a small business, among other things, the definition will vary to reflect industry differences, such as size standards. Small Businesses must meet the size standard established for a contract, which are based on North American Industrial Classification System (NAICS) codes.

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