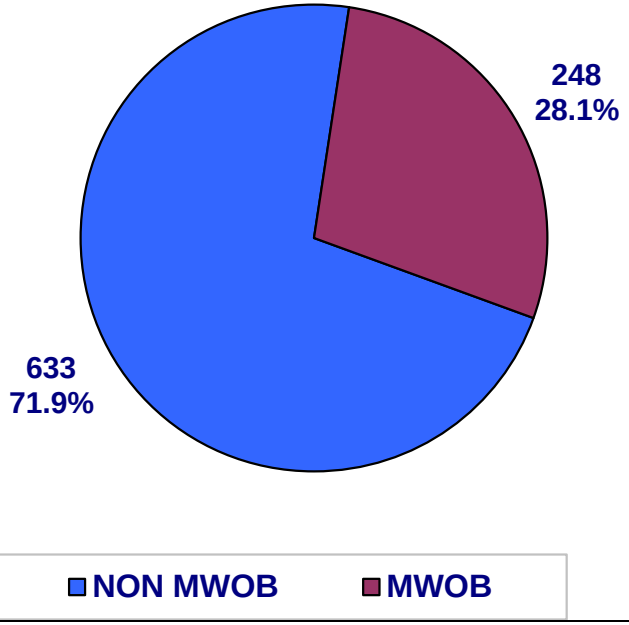
FDIC Contracting Awards

January 1 – October 31, 2013

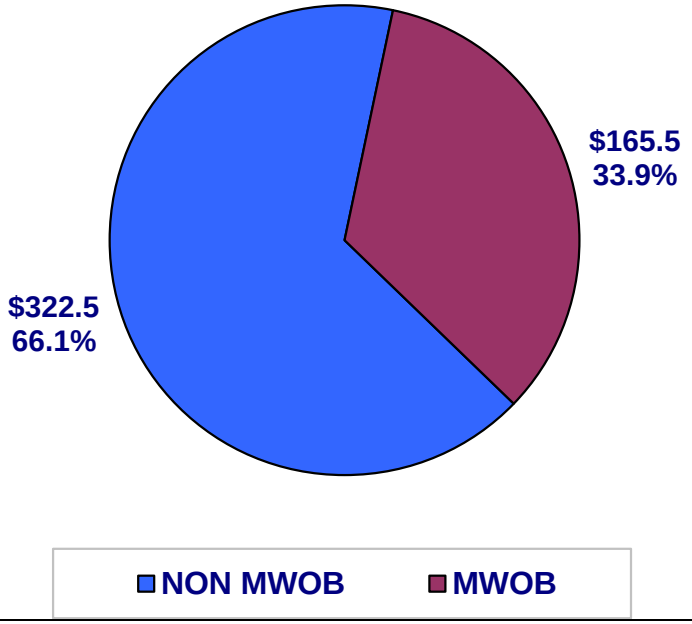
MWOB PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 881



32 (or 3.7%) of the actions in 2013 YTD were awarded to businesses classified as both minority-owned and women-owned

TOTAL DOLLARS - $488.0



$13.1 (or 2.7%) of the dollars in 2013 YTD were awarded to businesses classified as both minority-owned and women-owned

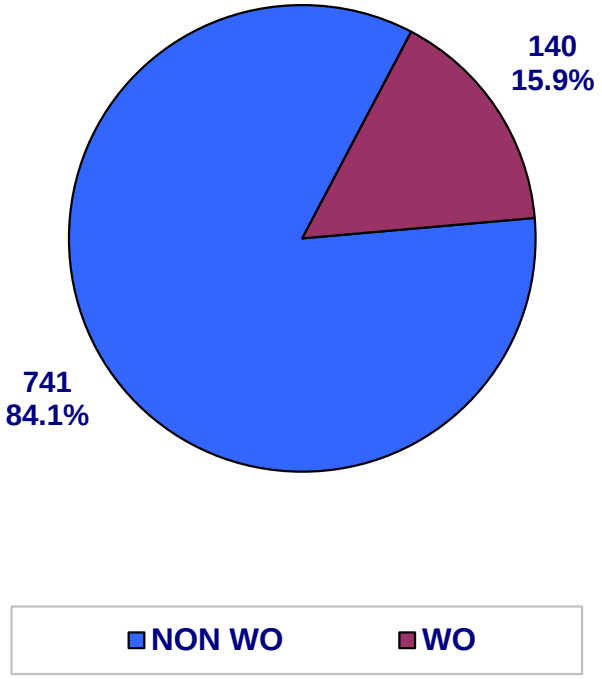
November 5, 2013

FDIC Contracting Awards

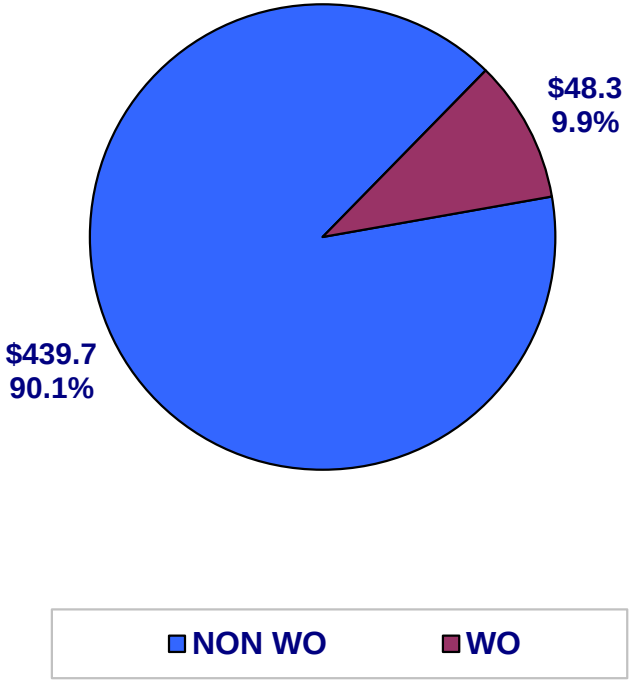
January 1 – October 31, 2013

WOMEN OWNED (WO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 881



TOTAL DOLLARS - $488.0

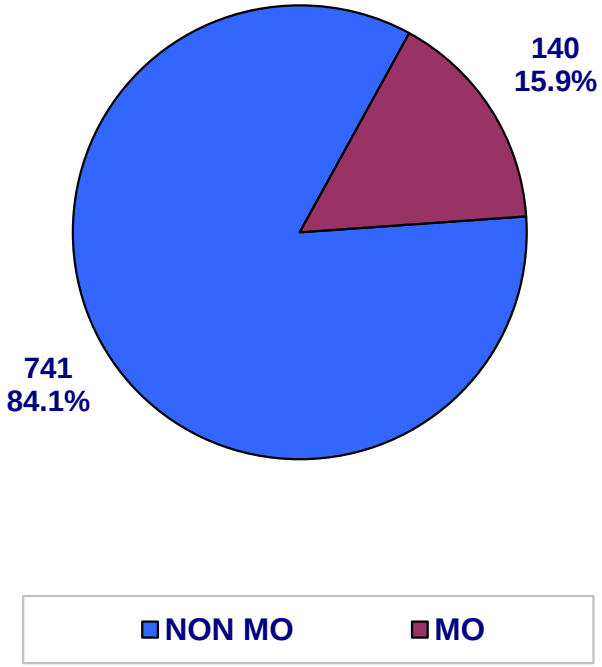


FDIC Contracting Awards

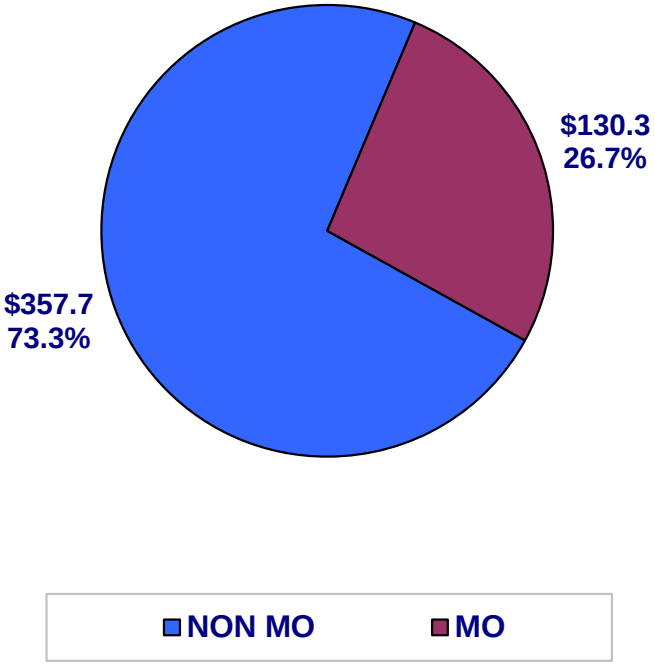
January 1 – October 31, 2013

MINORITY OWNED (MO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 881



TOTAL DOLLARS - $488.0

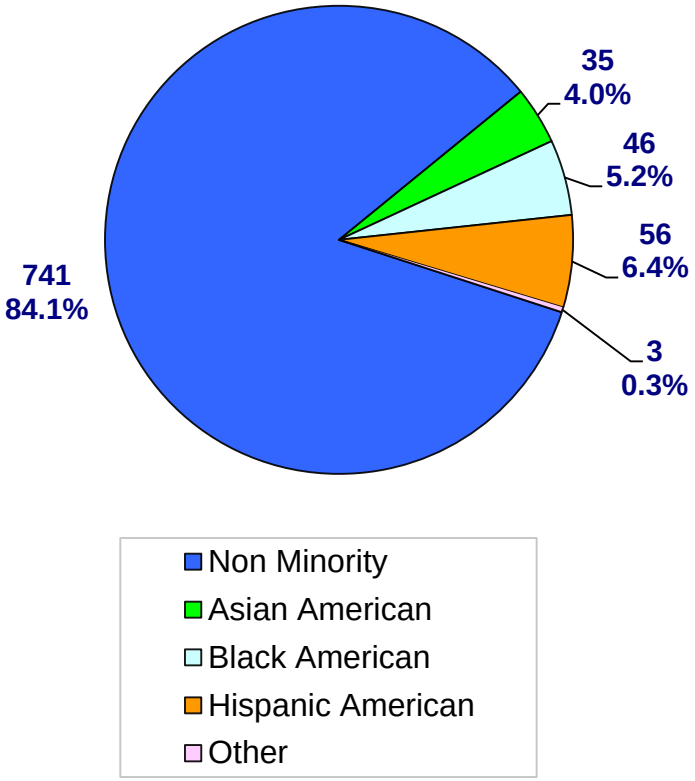


FDIC Contracting Awards

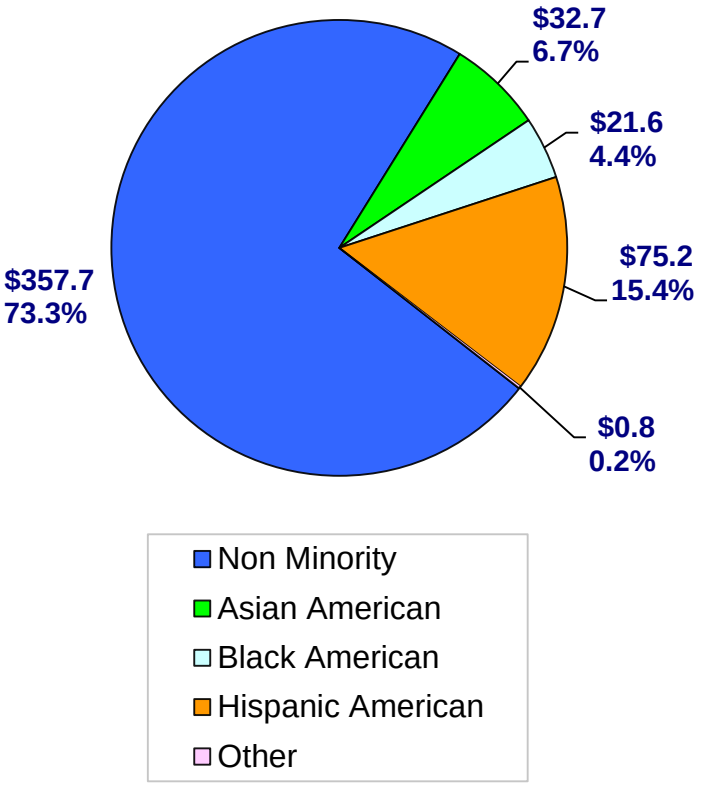
January 1 – October 31, 2013

MINORITY OWNED PARTICIPATION BY ETHNICITY (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 881



TOTAL DOLLARS - $488.0



FDIC Contracting Payments	
Year-to-Date Through October 2013	
Total	$ 459.5
Total	*100.0%*
MWOB	$ 106.3
MWOB	*23.1%*
Minority Owned (MO)	$ 86.8
Minority Owned (MO)	*18.9%*
Women Owned (WO)	$ 42.8
Women Owned (WO)	*9.3%*
Overlap (Both MO & WO)	$ 23.3
Overlap (Both MO & WO)	*5.1%*
Asian American	$ 41.4
Asian American	*9.0%*
Black American	$ 17.3
Black American	*3.8%*
Hispanic American	$ 23.2
Hispanic American	*5.0%*
Native American	$ 1.1
Native American	*0.2%*
Other	$ 3.8
Other	*0.8%*
MWOB = MO, or WO, or both MO & WO	
Dollars are in millions	
FDIC Contracting Payments represent the total dollar amount of contract and task order payments made during the stated period.	

MWOB CONTRACTING
2013 THRU OCTOBER

Contractor	Description of Services	Number of Awards	Total Dollar Value	Division	MWOB STATUS	Ethnicity
PRESCIENT INC	ORE & Home Owner Assoc. Mngt Services	24	$40,476,676	DRR	MO	Hispanic American Owned
QUANTUM/G & A JOINT VENTURE	RAC & ORE	27	$33,517,651	DRR	MO	Hispanic American Owned
PRAGMATICS, INC.	ITAS	5	$22,428,295	DIT	MO	Asian-Pacific American Owned
MIR, MITCHELL & COMPANY, LLP	RAC & BOS Accounting Services	8	$7,897,204	DRR	WO	
MURCOR, INC.	Appraisal Management Services	9	$6,468,000	DRR	MO	Black American Owned
IMPRIMIS GROUP INC	Payroll	11	$6,031,000	DRR	WO	
RESTON LIMOUSINE & TRAVEL SERVICE, INC.	Shuttle Bus Services	1	$6,013,011	DOA	WO	
DIAMOND MECKLEY SERVICES	SRC Plumbing Project	1	$4,656,000	DOA	MO/WO	Black American Owned
BLACK SWAN CONSULTING LLC	Financial Advisory Services - Complex Securities	1	$4,000,000	DRR	MO	Asian-Pacific American Owned
CORVUS GROUP, THE	LSA	1	$3,994,787	DRR	MO	Black American Owned
WATERMARK INVESTMENT ADVISORS, LLC	Financial Advisory Services & Bidder Qualification Services	2	$2,320,000	DRR	MO/WO	Asian-Pacific American Owned
BAZILIO COBB ASSOCIATES, PC	RAC	3	$2,258,000	DRR	MO	Black American Owned
PARTNER ASSESSMENT CORPORATION	Environmental Due Diligence/Site Assessment	7	$2,158,360	DRR	WO	
T CURTIS & COMPANY	Temporary Staffing	9	$1,840,000	DRR	MO/WO	Black American Owned
STG INTERNATIONAL, INC.	Legal Deskside Coaching and Training	1	$1,789,736	LEG	MO/WO	Asian-Pacific American Owned
FIRST FINANCIAL NETWORK, INC.	Internet Marketing	5	$1,782,088	DRR	WO	
FERNCLIFF INVESTMENTS	Valuation Services & Mortgage Servicing Rights	16	$1,588,000	DRR	WO	
GARNET CAPITAL ADVISORS, LLC	Financial Advisory Services	13	$1,270,000	DRR	WO	
EDAC SYSTEMS, INC.	Kodak i2800 Scanners and Accessories	1	$1,191,686	DIT	WO	
RIVERLEAF CONSULTING INC.	SailPoint - Services and Software	1	$999,050	DIT	WO	
PREFERRED TEMPORARY SERVICES INC	Temporary Admin Support Services	1	$991,960	RMS	WO	
UNICORP CUSHMAN WAKEFIELD JV	Valuation Services	9	$960,398	DRR	MO	Black American Owned
C2 PORTFOLIO INC	Temporary Staffing	3	$855,000	DRR	WO	
LTI DATACOMM, INC.	Upgrade to Cascade Hardware and Software	2	$792,187	DIT	WO	
SUPPLYSOURCE, INC	Furniture	3	$749,758	DOA	MO	Hispanic American Owned
CRITICAL START LLC	Bit9 Parity Software	1	$718,994	DIT	WO	
GROVE STREET INVESTMENT, LLC	Financial Advisory Services - Note Structure	9	$700,000	DRR	MO/WO	Subcontinent Asian (Asian-Indian) American Owned
CORPORATE OFFICE SOLUTIONS, LLC	Keyboards, USBs and Printers	2	$680,809	DIT	MO/WO	Other than one of the preceding
C2 TECHNOLOGIES INC	DRR Business Improvement Support Services & DINB/BOC Training Instruction	2	$552,798	DRR	MO/WO	Subcontinent Asian (Asian-Indian) American Owned
CENTRE CONSULTING INC	OM Training Development and Delivery	1	$539,816	FCU	WO	
CAREER DEVELOPMENT ALLIANCE, LLC	Exit Interviews and Analytical Reports	1	$490,000	DOA	WO	
BRACE MANAGEMENT GROUP, INC.	Contractor Resource List - Support Services	1	$432,000	DOA	MO	Black American Owned
JEFFERSON CONSULTING GROUP, LLC	MWOB Study	1	$400,000	DOA	WO	
YERBA BUENA ENGINEERING & CONSTRUCTION	SFRO Exterior Atrium Lighting	1	$329,467	DOA	MO	Hispanic American Owned
POSTERITY GROUP LLC	AvePoint Software	1	$303,164	DIT	MO	Black American Owned
LONQUIST & CO., LLC	Oil & Gas Consulting and Evaluation Services	2	$288,050	DRR	WO	
ZIBIZ CORPORATION	IBM Excel & NetCool Maintenance	1	$265,815	DIT	MO	Subcontinent Asian (Asian-Indian) American Owned
WORLD WIDE TECHNOLOGY, INC.	Lenovo Maintenance Renewal	2	$261,537	DIT	MO	Black American Owned
GRUY, H J & ASSOCIATES INC	Oil & Gas Consulting and Evaluation Services	2	$238,772	DRR	WO	
FEDERAL MANAGEMENT PARTNERS, INC.	HRB Organizational Study	1	$220,000	DOA	WO	

(Continued on next page)

November 5, 2013

MWOB CONTRACTING

2013 THRU OCTOBER

(Continued from previous page)

FORWARD MOMENTUM LLC	Job Task Analysis for ORE	1	$204,800	DRR	WO	
WORLEY AUCTIONEERS & APPRAISERS, INC.	FFE Auction	4	$180,700	DRR	WO	
KNOWLEDGESTART, INC.	Training Development (Diversity)	1	$146,500	MWI	MO	Asian-Pacific American Owned
ANSWER TITLE AND ESCROW LLC	Title Services	1	$145,675	DRR	MO/WO	Black American Owned
DEVAL LLC	Title Services	1	$142,500	DRR	MO/WO	Hispanic American Owned
SOFTWARE INFORMATION RESOURCE CORP.	Cyber-Ark Services	1	$125,851	DIT	MO/WO	Subcontinent Asian (Asian-Indian) American Owned
FOUR LLC	Citrix Hardware Maintenance	1	$122,500	DIT	MO/WO	Other than one of the preceding
PRESTON GROUP LLC, THE	SBA Loan Consulting Services	1	$121,000	DRR	WO	
BAT ASSOCIATES, INC.	Environmental Due Diligence/Site Assessment	4	$116,633	DRR	MO	Asian-Pacific American Owned
MILLER"S OF COLUMBIA, INC.	Furniture and Installation	1	$95,298	DOA	WO	
MANHATTAN STRATEGY GROUP LLC, THE	Assess MoneySmart Effectivness	1	$90,432	DSC	MO	Subcontinent Asian (Asian-Indian) American Owned
RGM INCORPORATED	Annual Reports - Design/Layout/Print	1	$90,233	DOF	MO	Black American Owned
PROFESSIONAL BUSINESS INTERIORS, LLC	Carpeting and Shelving	4	$73,692	DOA	MO	Asian-Pacific American Owned
PROSIDIAN CONSULTING LLC	Update Small Business Resource Page	1	$50,000	MWI	MO	Black American Owned
NEW TECH SOLUTIONS, INC.	Encase Software Maintenance Renewal	1	$50,000	DIT	MO	Subcontinent Asian (Asian-Indian) American Owned
CAROL PHILP INC	Promotional Items	3	$46,150	MWI	WO	
REED & ASSOCIATES, CPAS, INC.	Financial Audit Services	1	$42,371	OIG	WO	
NEWTYPE, INC	Translation/Transcreation/Interpreter Services	16	$30,166	DRR	WO	
REGIS & ASSOCIATES PC	Financial Audit Services	1	$26,825	OER	MO	Black American Owned
JOY PROMOTIONS, INC.	Promotional Items	2	$26,000	MWI	MO/WO	Black American Owned
UNICOM SYSTEMS INC.	VSAMTUNE MVS Maintenance Renewal	1	$22,691	DIT	MO	Asian-Pacific American Owned
DIGITAL MANAGEMENT INC.	Engineering Services - Flexible Mobile Blackberry	1	$20,000	DIT	MO	Subcontinent Asian (Asian-Indian) American Owned
AXISCORE, LLC	Restock HP Supplies	1	$18,500	DIT	MO	Black American Owned
ALLONHILL, LLC	Securitization Oversight Advisory Services	1	$10,000	DRR	WO	
CURRENT COMMUNICATIONS & ELECTRIC CORP.	Electrical Work - Chicago VTT Room	1	$3,456	DIT	WO	
LANGUAGE DOCTORS, INC. (THE)	Translation/Transcreation/Interpreter Services	1	$646	DRR	WO	
M.R. BEAL & COMPANY	Underwriter Services	1	$0	DRR	MO	Black American Owned
WILLIAMS CAPITAL GROUP, L.P., THE	Underwriter Services	1	$0	DRR	MO	Black American Owned
CASTLEOAK SECURITIES, L.P.	Underwriter Services	1	$0	DRR	MO	Black American Owned
69 Contractors		**248**	**$165,452,687**			

2013 Through October

MWOB Percentages (Awards and Contractors)

DATA ON NUMBER OF AWARDS AND NUMBER OF CONTRACTORS	2013 Through October
Total Active Awards (As of last date of reporting period)	2,124
Total MWOB Active Awards	649
	30.56%
Total Active Contractors (As of last date of reporting period)	355
MWOB Active Contractors	93
	26.20%
Total Contractors Receiving Awards	235
MWOB Contractors Receiving Awards	69
	29.36%
Total Number of Awards	881
Total Number of MWOB Awards	248
	28.15%

MWOB Dollars by Division

Division	Dollars	Percentage
DRR	$119,650,418	72.3%
DIT	$28,004,536	16.9%
DOA	$13,459,226	8.1%
LEG	$1,789,736	1.1%
FCU	$1,038,301	.6%
RMS	$991,960	.6%
OMWI	$268,650	.2%
DSC	$90,432	.1%
DOF	$117,058	.1%
OIG	$42,371	.0%
TOTAL	**$165,452,687**	**100.0%**

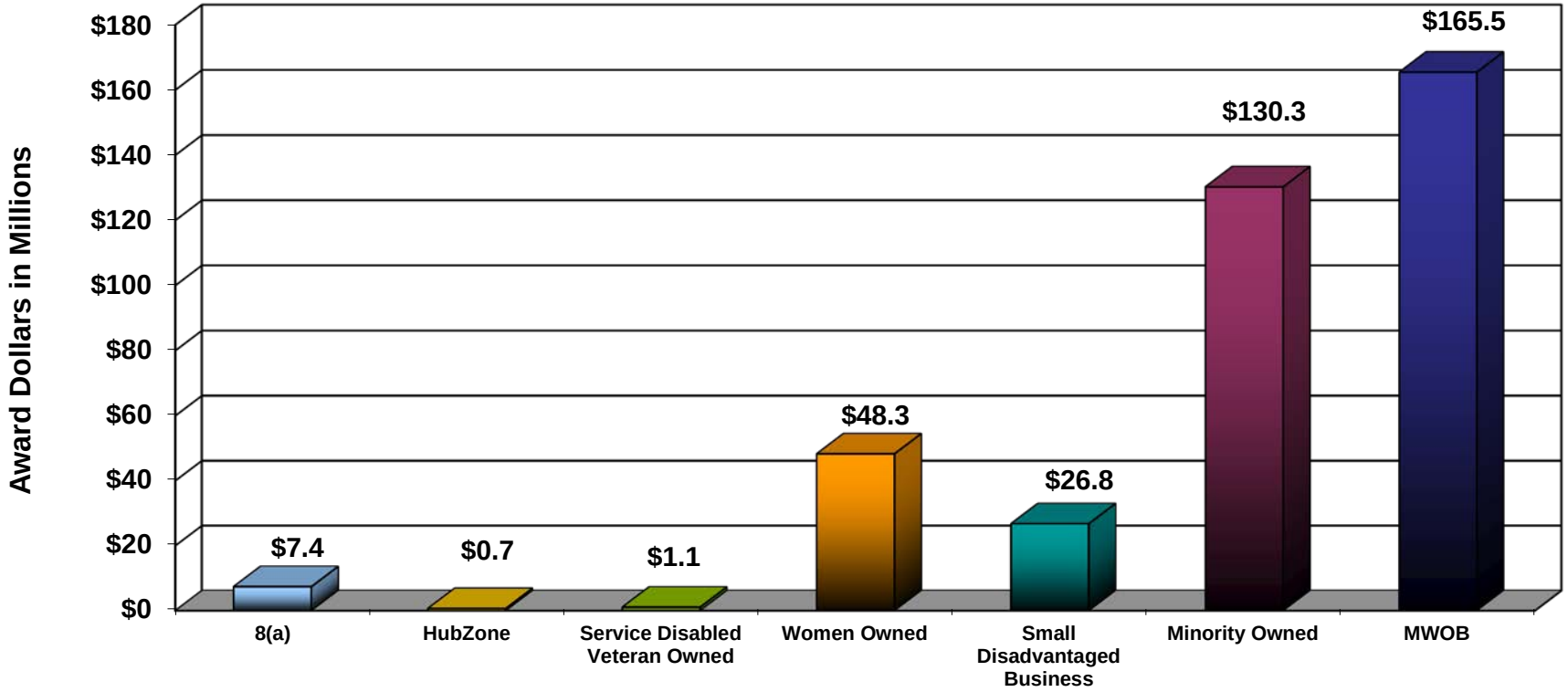
November 5, 2013

SOLICITATION INFORMATION
2013 THRU OCTOBER

Total number of awards (excluding task orders)	182
Total number of solicitations which resulted in the awards	163
Total number of solicitations that involved competition	74
Total number of solicitations that were non-competitive	89
Total number of GSA Multiple-Award contract solicitations	0

	Solicited	Percentage of Businesses Solicited	Submitted Proposals	Percentage of Businesses Solicited that Submitted Proposals	Received Awards	Percentage of Businesses Solicited that Received Awards
All Businesses	807	-	289	35.8%	182	22.6%
Minority or Women Owned Business (MWOB)	390	48.3%	103	12.8%	52	6.4%
Non MWOB	417	51.7%	186	23.0%	130	16.1%
Women Owned	237	29.4%	53	6.6%	32	4.0%
Minority Owned	256	31.7%	78	9.7%	36	4.5%
Asian-Pacific American Owned	45	5.6%	18	2.2%	14	1.7%
Subcontintent Asian American Owned	26	3.2%	9	1.1%	3	0.4%
Black American Owned	105	13.0%	33	4.1%	12	1.5%
Hispanic American Owned	54	6.7%	10	1.2%	3	0.4%
Native American Owned	13	1.6%	2	0.2%	0	0.0%
Other than one of the preceding	13	1.6%	6	0.7%	4	0.5%
Small Disadvantaged Business (SDB)	114	14.1%	38	4.7%	22	2.7%
Veteran Owned	40	5.0%	14	1.7%	7	0.9%
Service Disabled Veteran Owned Business (SDVOB)	19	2.4%	7	0.9%	2	0.2%

FDIC Total Awards
by Socio Economic Categories
January 1 – October 31, 2013



Percent of Total FDIC Awards:	**1.5%**	**0.1%**	**0.2%**	**9.9%**	**5.5%**	**26.7%**	**33.9%**
*** Other Agencys' Percentage:**	**4.6%**	**2.0%**	**2.5%**	**4.0%**	**6.7%**	**8.3%**	**Not Available**

* Source is bar chart on home-page of FPDS-NG website for FY 2011 YTD as of 1/6/12

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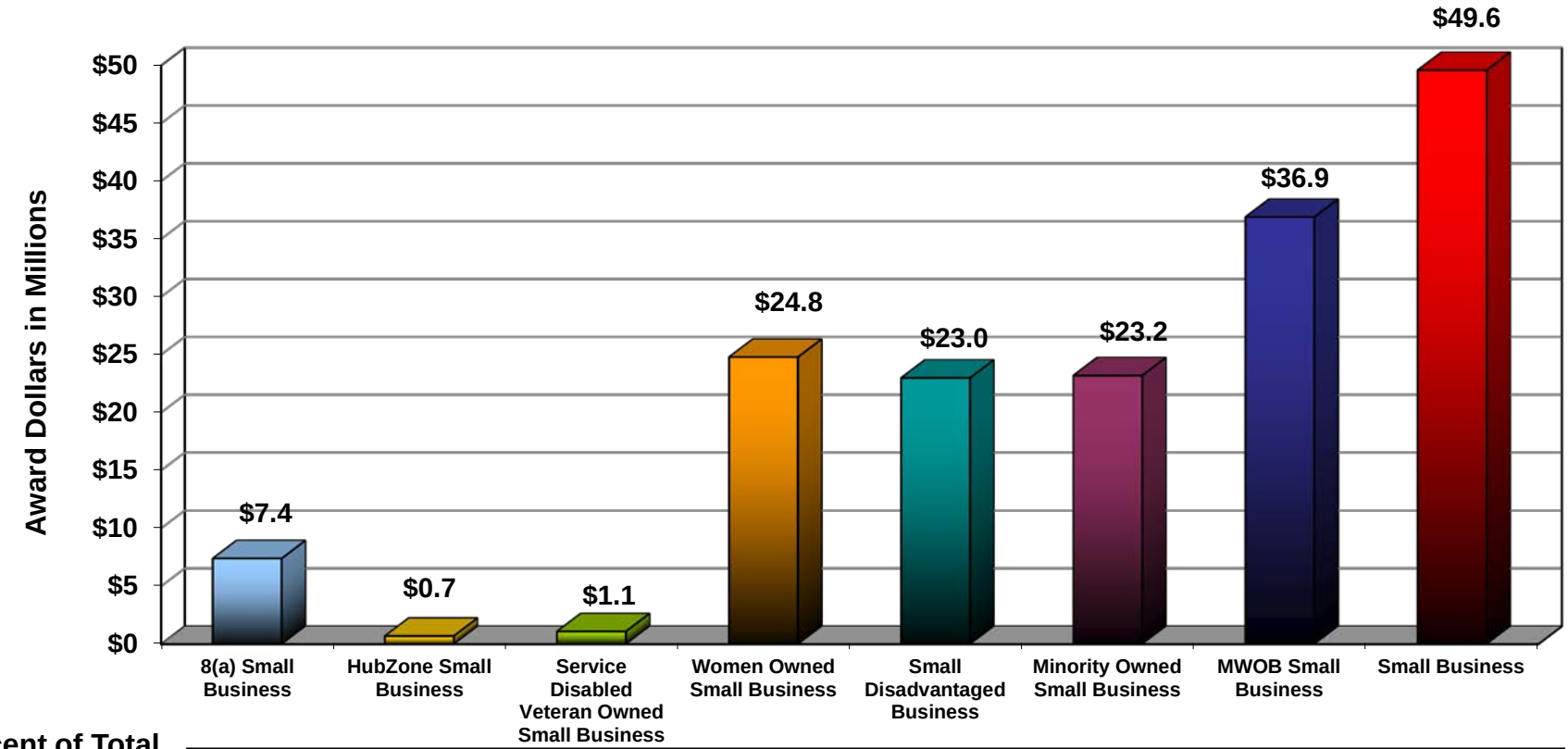
FDIC Small Business Awards
by Socio Economic Categories
January 1 - October 31, 2013



	8(a) Small Business	HubZone Small Business	Service Disabled Veteran Owned Small Business	Women Owned Small Business	Small Disadvantaged Business	Minority Owned Small Business	MWOB Small Business	Small Business
Percent of Total FDIC Awards:	1.5%	0.1%	0.2%	5.1%	4.7%	4.7%	7.6%	10.2%
*Other Agencys' Percentage:	3.9%	2.0%	3.0%	4.0%	8.0%	N/A	N/A	22.2%
Govt-Wide Goal:	N/A	3.0%	3.0%	5.0%	5.0%	N/A	N/A	23.0%

* Source is FY2012 Small Business Goaling Report from FPDS-NG N/A = Not Available

In determining what constitutes a small business, among other things, the definition will vary to reflect industry differences, such as size standards. Small Businesses must meet the size standard established for a contract, which are based on North American Industrial Classification System (NAICS) codes.

November 5, 2013