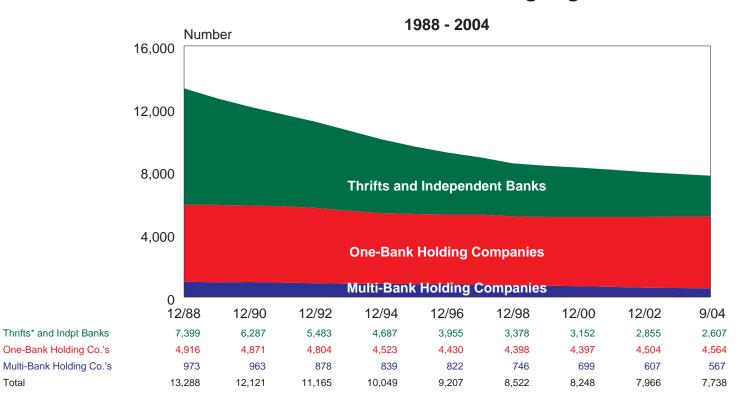
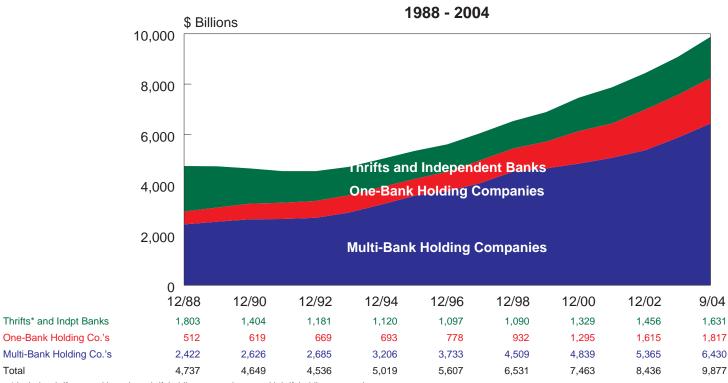
## **Number of FDIC-Insured Banking Organizations**



**Assets of FDIC-Insured Banking Organizations** 

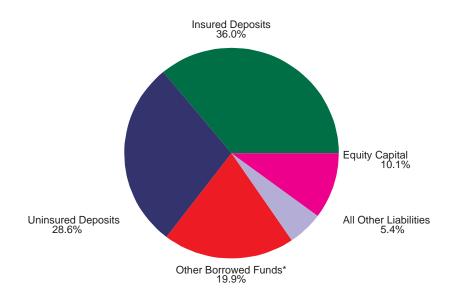


<sup>\*</sup> Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

Total

# **Total Liabilities and Equity Capital**

**September 30, 2004** 

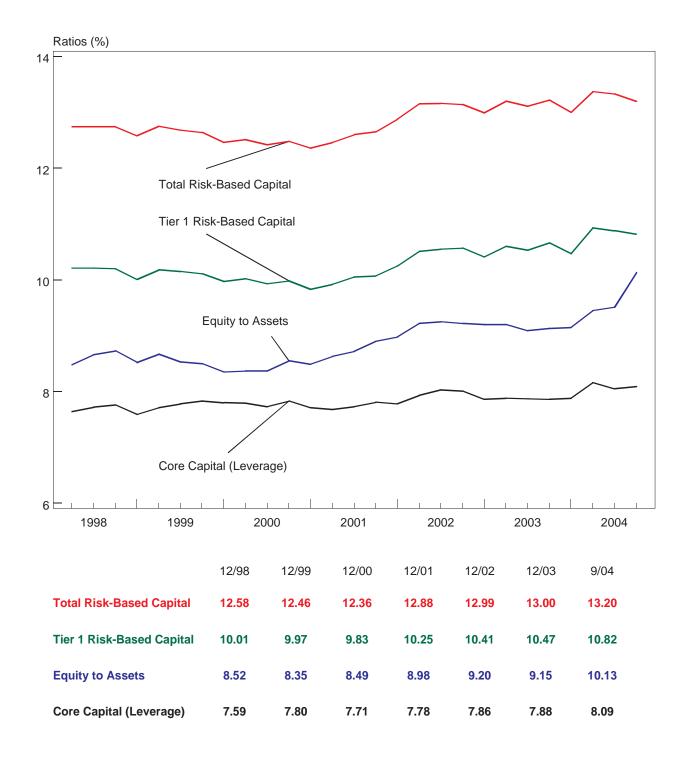


(\$ Billions)	9/30/03	9/30/04	% Change
Insured Deposits (estimated)	3,413	3,556	4.2
BIF - Insured	2,542	2,613	2.8
SAIF - Insured	873	944	8.1
Unisured Deposits	2,438	2,828	16.0
In Foreign Offices	692	820	18.5
Other Borrowed Funds*	1,689	1,964	16.3
All Other Liabilities	587	529	-9.9
Subordinated Debt	104	111	6.7
Equity Capital	816	1,001	22.7
Total Liabilities and Equity Capital	8,943	9,877	10.4

<sup>\*</sup> Other borrowed funds include federal funds purchased, securities sold under agreement to repurchase, FHLB and FRB borrowings and indebtedness.

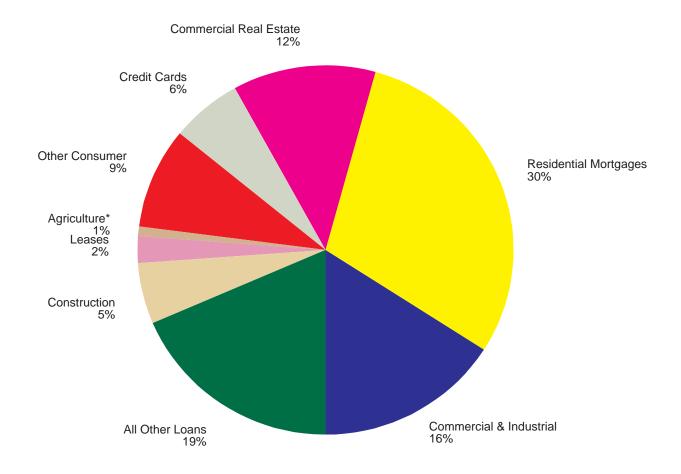
# **Capital Ratios**

1998 - 2004



# **Loan Portfolio Composition**

**September 30, 2004** 

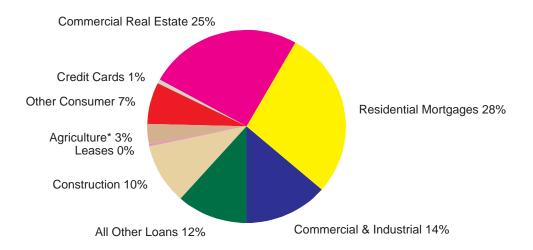


<sup>\*</sup> OTS - Supervised Savings Associations do not identify agricultural loans.

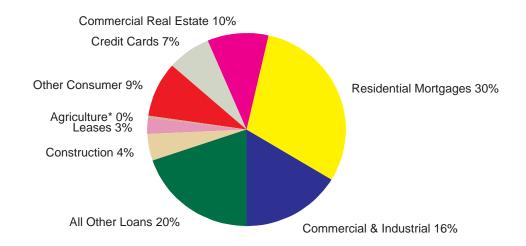
## **Loan Portfolio Composition by Asset Size**

**September 30, 2004** 

## Assets < \$1 Billion



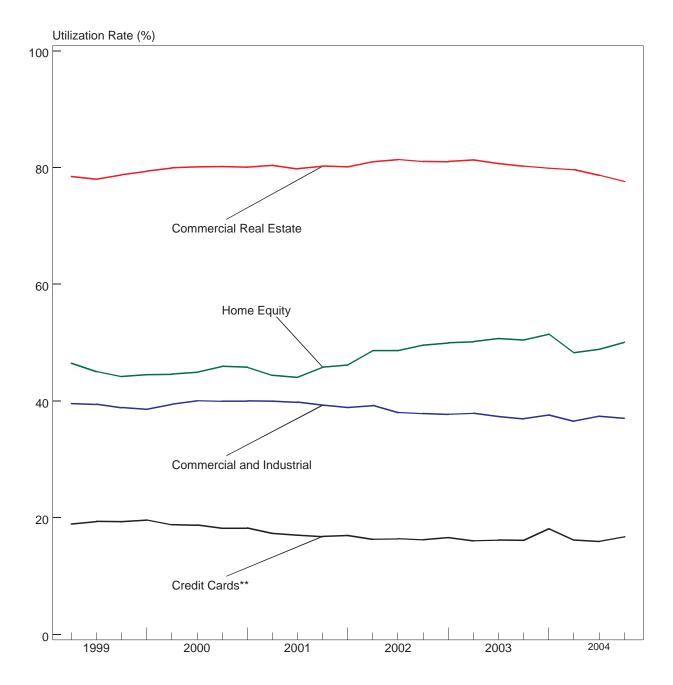
#### Assets > \$1 Billion



21

<sup>\*</sup> OTS - Supervised Savings Associations do not identify agricultural loans.

# Utilization Rates of Loan Commitments\* 1999-2004

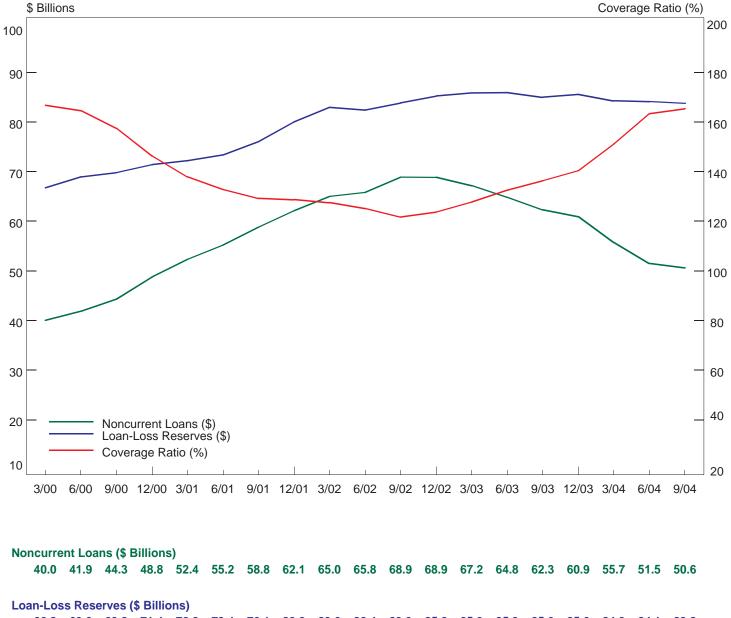


<sup>\*</sup> Utilization rates represent outstanding loan amounts as a percentage of unused loan commmitments plus outstanding loan amounts.

<sup>\*\*</sup> Includes on-balance-sheet loans and off-balance-sheet securitized receivables.

## **Reserve Coverage Ratio\***

#### 2000-2004

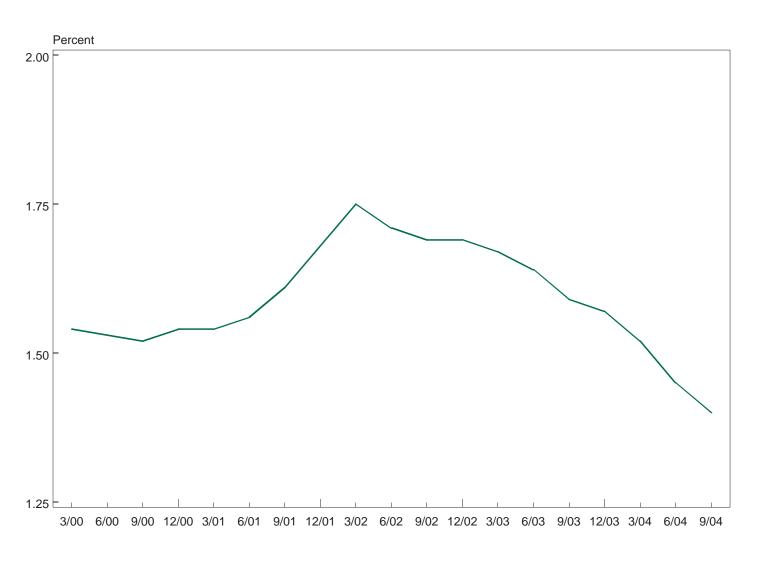


66.8 69.0 69.8 71.4 72.2 73.4 76.1 80.0 83.0 82.4 83.9 85.2 85.9 85.9 85.0 85.6 84.3 84.1 Coverage Ratio (%) 165 128 125 128 133 151 165 157 146 138 133 129 129 122 124 136 140 163

<sup>\*</sup> Loan-loss reserves to noncurrent loans.

## **Loss Allowance To Loans and Leases**

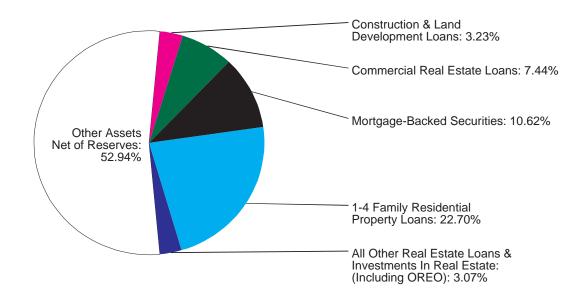
2000-2004



Loss Allowance To Loans and Leases
1.54 1.53 1.52 1.54 1.54 1.56 1.61 1.68 1.75 1.71 1.69 1.69 1.67 1.64 1.59 1.57 1.52 1.45 1.40

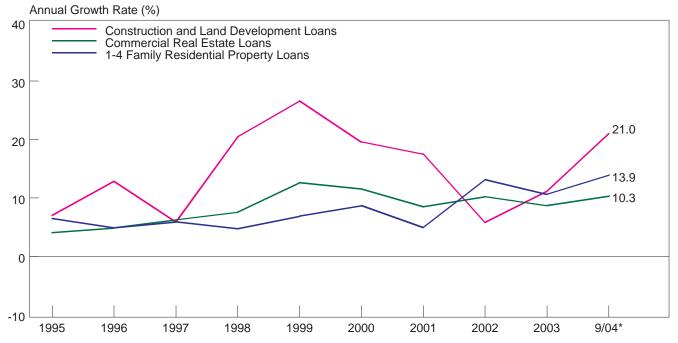
## Real Estate Assets as a Percent of Total Assets

## **September 30, 2004**



## **Real Estate Loan Growth Rates\***

#### 1995-2004

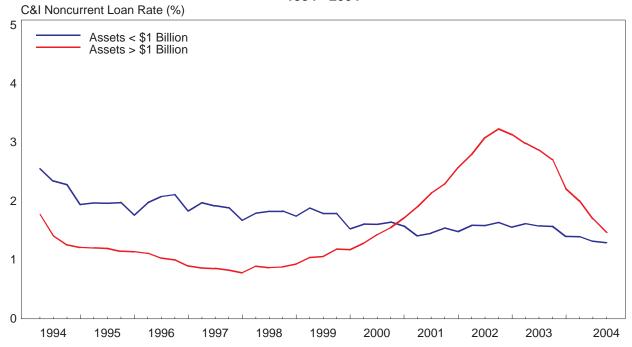


<sup>\*</sup> Growth Rate for the most recent twelve-month period.

### Noncurrent C & I Loan Rates

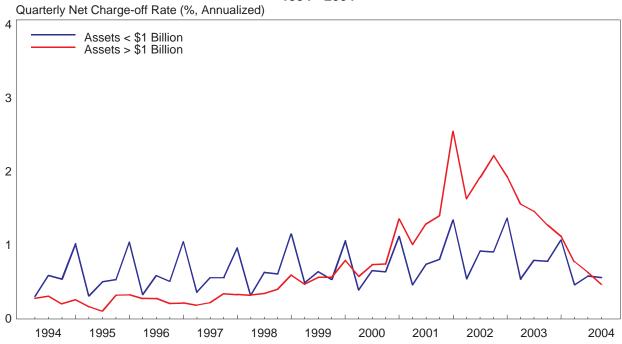
### By Asset Size

1994 - 2004

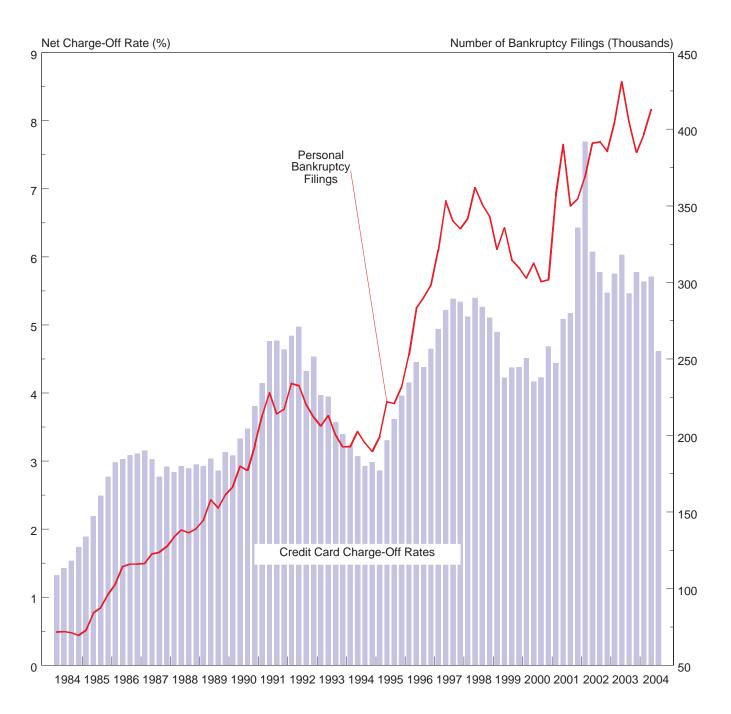


# Quarterly Net Charge-off Rates on C & I Loans By Asset Size

1994 - 2004



# Credit Card Loss Rates and Personal Bankruptcy Filings 1984-2004



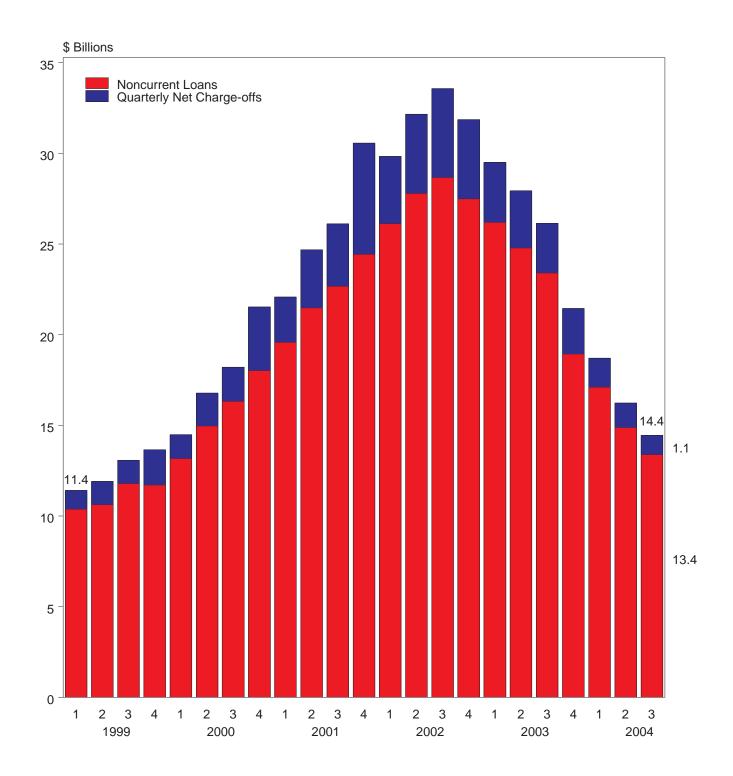
Sources: Bankruptcies - Administrative Offices of the United States Courts

Charge-Off Rates - Commercial Bank Call Reports

Note: Personal Bankruptcy filings as of June 2004

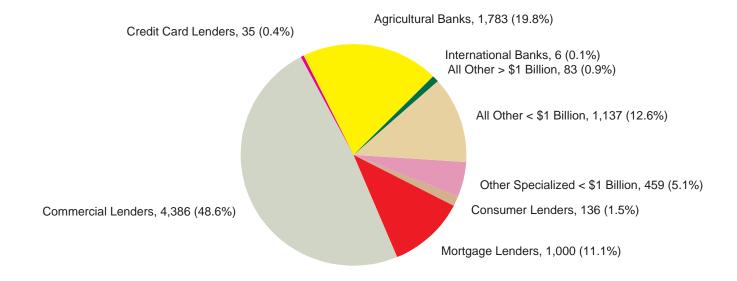
# Credit Quality of C & I Loans

1999 - 2004



### **Number of Institutions By Asset Concentration Group**

**September 30, 2004** 

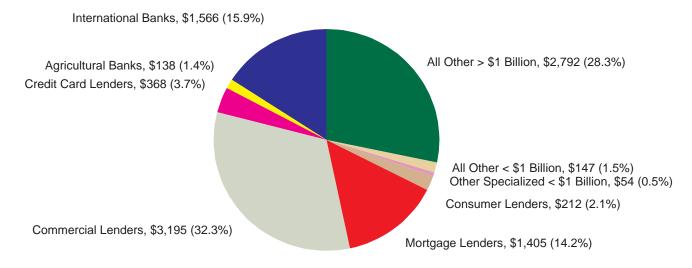


	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	6	1,783	35	4,386	1,000	136	459	1,137	83
12/03	6	1,766	36	4,253	1,033	157	529	1,310	91
12/02	5	1,823	40	4,070	1,107	196	488	1,525	100
12/01	5	1,875	56	3,967	1,242	228	477	1,663	101
12/00	7	1,977	56	3,954	1,266	288	512	1,755	89
12/99	8	2,113	64	3,784	1,356	304	562	1,942	89
12/98	11	2,279	69	3,372	1,452	273	652	2,264	92
12/97	11	2,377	74	3,437	1,615	338	611	2,365	95
12/96	11	2,476	80	3,484	1,732	354	688	2,529	99
12/95	11	2,646	71	3,322	1,825	370	797	2,805	123
12/94	11	2,838	70	3,394	2,029	379	916	2,836	132
12/93	11	2,952	61	3,305	2,153	323	1,224	3,109	145
12/92	11	3,022	66	3,342	2,327	319	1,388	3,315	143
12/91	10	3,120	73	3,668	2,395	379	1,371	3,426	131
12/90	10	3,114	73	4,147	2,338	463	1,396	3,678	117
12/89	12	3,186	66	4,590	2,367	519	1,429	3,810	95
12/88	13	3,261	51	4,768	2,364	550	1,523	3,940	91
12/87	13	3,364	58	5,157	2,315	505	1,719	4,096	98
12/86	13	3,548	50	5,236	2,168	459	1,810	4,474	118

# **Industry Assets By Asset Concentration Group**

#### \$ Billions

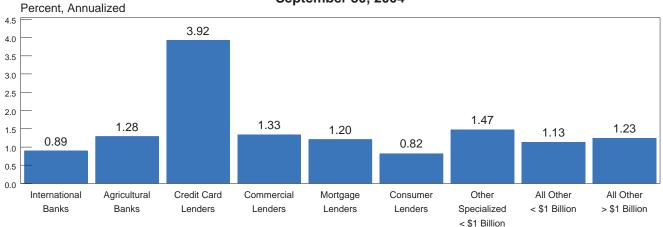
#### **September 30, 2004**



	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	1,566	138	368	3,195	1,405	212	54	147	2,792
12/03	1,448	129	348	2,924	1,658	147	61	172	2,189
12/02	1,273	124	299	2,960	1,342	166	60	197	2,013
12/01	1,176	120	335	3,539	1,179	141	50	203	1,127
12/00	1,229	120	295	3,823	1,000	88	51	205	651
12/99	1,179	121	254	3,392	1,045	101	56	225	509
12/98	1,444	125	258	2,786	1,079	81	68	270	420
12/97	1,383	120	217	2,019	967	118	65	279	876
12/96	1,197	117	219	2,166	932	134	70	291	480
12/95	1,046	118	166	1,922	935	114	82	315	641
12/94	960	119	132	1,675	926	92	92	306	719
12/93	831	120	101	1,561	920	85	119	329	663
12/92	754	117	93	1,666	861	60	131	342	551
12/91	637	114	94	1,989	798	65	112	333	446
12/90	625	108	87	2,206	828	61	102	329	381
12/89	712	102	82	2,264	854	82	100	317	305
12/88	699	99	67	2,224	858	75	102	315	298
12/87	711	100	50	2,010	847	62	119	325	278
12/86	720	103	35	1,888	726	65	120	365	305

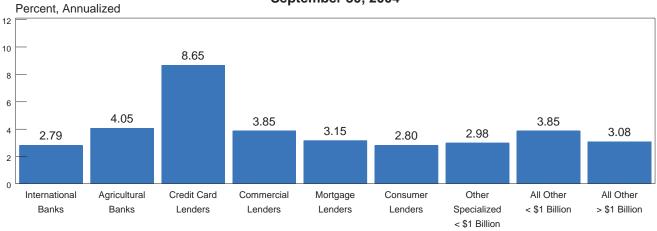
# **Performance Ratios By Asset Concentration Group Return on Assets (YTD)**

#### **September 30, 2004**



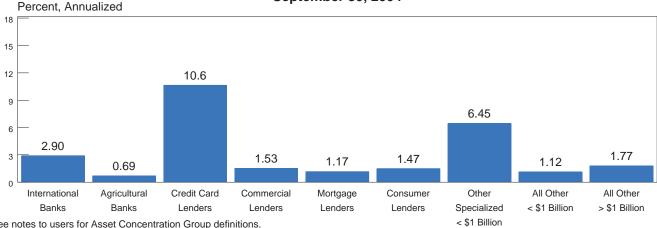
### **Net Interest Margin (YTD)**

#### September 30, 2004



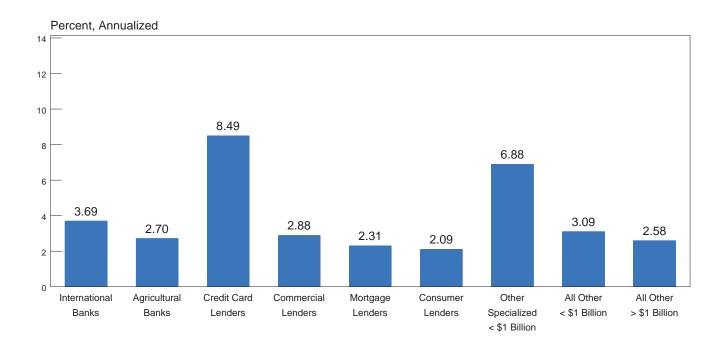
### **Noninterest Income to Assets (YTD)**

### **September 30, 2004**



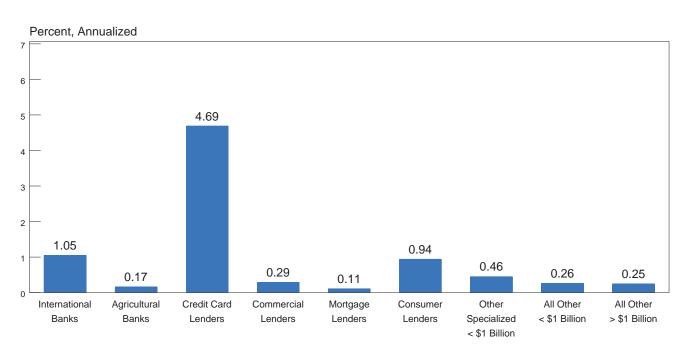
# Performance Ratios By Asset Concentration Group Noninterest Expense to Assets (YTD)

September 30, 2004



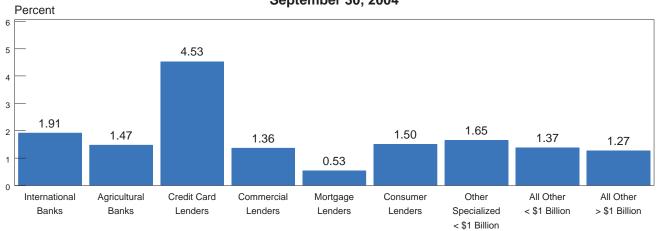
### Net Charge-offs to Loans and Leases (YTD)

**September 30, 2004** 



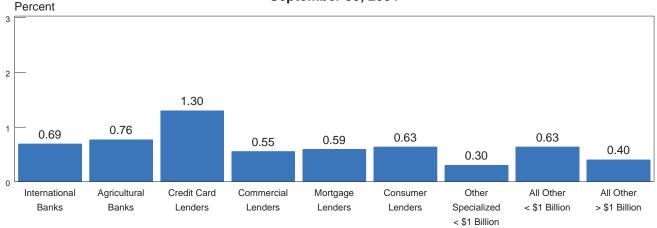
# **Condition Ratios By Asset Concentration Group Loss Allowance To Loans and Leases**

September 30, 2004



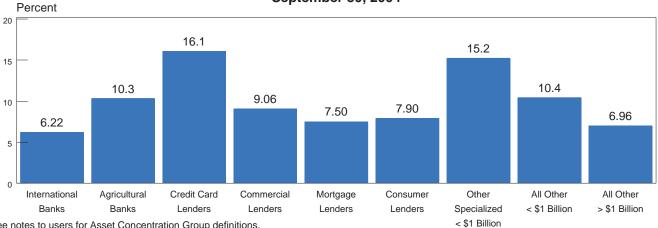
### **Noncurrent Assets Plus Other Real Estate Owned To Assets**

September 30, 2004



### Core Capital (Leverage) Ratio

**September 30, 2004** 



# **Return On Average Assets By Asset Concentration Group**

1986 - 2004, Annualized

Year to Date	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	0.89	1.28	3.92	1.33	1.20	0.82	1.47	1.13	1.23
09/03	1.05	1.25	3.93	1.30	1.44	1.54	1.36	1.09	1.31
09/02	0.85	1.31	3.55	1.30	1.34	1.40	1.39	1.19	1.40
09/01	0.90	1.18	2.93	1.10	1.09	1.04	1.66	1.12	1.07
09/00	1.10	1.31	2.92	1.12	0.99	1.19	1.56	1.17	0.92
09/99	0.91	1.24	3.74	1.29	1.04	1.42	1.50	1.32	1.29
09/98	0.66	1.28	2.74	1.30	1.14	1.38	1.73	1.21	1.47
09/97	0.93	1.32	1.93	1.28	0.93	1.34	1.83	1.27	1.30
09/96	0.90	1.28	1.98	1.26	0.63	1.16	1.35	1.25	1.13
09/95	0.82	1.26	2.69	1.24	0.82	1.20	1.18	1.22	1.20
09/94	0.88	1.25	4.08	1.08	0.72	1.33	1.12	1.20	1.17
09/93	1.02	1.34	3.67	1.03	0.74	1.35	1.06	1.27	0.97
09/92	0.60	1.31	2.84	0.66	0.82	1.19	1.15	1.11	0.97
09/91	0.40	1.11	2.18	0.14	0.41	0.57	0.69	0.85	0.65
09/90	0.39	1.10	2.49	0.00	0.01	0.46	0.01	0.79	0.34
09/89	-0.49	1.13	1.97	0.26	-0.18	0.73	0.62	0.79	0.17
09/88	0.95	1.01	1.81	0.25	0.23	0.74	0.41	0.60	0.11
09/87	-1.42	0.76	1.76	-0.07	0.40	0.37	0.54	0.75	0.79
09/86	0.44	0.60	1.36	0.36	0.77	0.82	1.06	0.93	0.98

# **Net Interest Margin By Asset Concentration Group**

1986 - 2004, Annualized

Year to Date	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	2.79	4.05	8.65	3.85	3.15	2.80	2.98	3.85	3.08
09/03	3.01	4.04	8.17	3.97	3.40	4.76	3.07	3.85	3.30
09/02	3.31	4.19	8.65	4.21	3.51	4.67	3.40	4.10	3.54
09/01	2.64	4.02	7.31	4.00	3.10	4.67	3.53	3.96	3.06
09/00	2.78	4.25	7.49	4.11	2.82	4.20	3.90	4.15	3.44
09/99	3.00	4.16	7.96	4.18	3.06	4.53	3.64	4.17	3.79
09/98	3.01	4.28	7.88	4.27	3.12	4.52	3.70	4.34	4.02
09/97	3.01	4.33	8.14	4.47	3.21	5.02	4.00	4.42	4.24
09/96	3.23	4.32	7.99	4.37	3.21	5.00	3.70	4.43	4.15
09/95	3.42	4.38	8.15	4.38	3.09	4.84	3.87	4.46	4.09
09/94	3.49	4.36	9.41	4.38	3.38	5.19	3.78	4.49	4.25
09/93	3.55	4.40	9.69	4.41	3.55	5.30	3.86	4.64	4.37
09/92	3.39	4.43	9.51	4.29	3.45	5.19	3.86	4.59	4.16
09/91	3.08	4.18	9.38	3.86	2.82	4.51	3.49	4.24	3.63
09/90	2.91	4.10	8.79	3.59	2.35	4.30	3.28	4.10	2.59
09/89	3.07	4.17	8.14	3.51	1.90	4.24	3.36	4.10	2.16
09/88	2.94	4.09	9.06	3.48	2.09	4.20	3.30	3.97	2.43
09/87	2.90	4.03	9.45	3.49	2.32	4.36	3.28	4.03	3.16
09/86	3.10	4.11	10.31	3.50	2.08	3.81	3.62	4.13	3.08

# Net Charge-offs as a Percent of Average Loans and Leases By Asset Concentration Group

1986 - 2004, Annualized

Year to Date	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	1.05	0.17	4.69	0.29	0.11	0.94	0.46	0.26	0.25
09/03	1.41	0.24	5.12	0.52	0.19	1.42	1.44	0.31	0.56
09/02	1.78	0.26	6.07	0.67	0.16	1.12	0.47	0.30	0.86
09/01	0.63	0.30	4.02	0.61	0.15	1.16	0.50	0.27	0.69
09/00	0.44	0.18	3.68	0.40	0.12	0.20	1.98	0.23	0.55
09/99	0.55	0.20	3.97	0.37	0.12	0.51	1.27	0.23	0.41
09/98	0.60	0.20	4.41	0.33	0.18	0.65	0.50	0.33	0.55
09/97	0.23	0.19	4.79	0.34	0.21	0.73	0.38	0.24	0.73
09/96	0.33	0.22	4.08	0.31	0.28	0.70	0.15	0.22	0.47
09/95	0.33	0.14	3.10	0.33	0.27	0.50	0.29	0.19	0.36
09/94	0.63	0.12	3.05	0.41	0.44	0.43	0.14	0.16	0.33
09/93	1.14	0.17	3.84	0.71	0.55	0.53	0.42	0.30	0.99
09/92	1.88	0.32	4.80	0.98	0.48	0.69	0.54	0.45	0.95
09/91	2.47	0.32	4.81	1.21	0.46	0.89	0.67	0.57	1.10
09/90	2.38	0.34	3.82	1.04	0.39	0.73	0.98	0.57	0.81
09/89	1.07	0.44	3.62	0.61	0.06	0.35	0.72	0.46	0.34
09/88	0.72	0.65	3.59	0.76	0.02	0.40	0.75	0.54	0.48
09/87	0.73	1.17	4.04	0.56	0.02	0.45	0.65	0.61	0.40
09/86	0.84	1.98	4.33	0.63	0.01	0.36	0.78	0.61	0.39

# **Percent of Loans Noncurrent By Asset Concentration Group**

1986 - 2004

	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	1.66	1.03	1.77	0.69	0.74	0.74	0.92	0.94	0.64
12/03	2.24	1.15	2.03	0.88	0.95	1.07	0.97	1.07	0.95
12/02	2.76	1.20	2.15	1.15	0.95	1.46	1.59	1.01	1.29
12/01	1.95	1.16	1.94	1.27	0.88	1.49	0.88	0.97	1.24
12/00	1.40	0.98	1.92	1.02	0.62	1.36	0.72	0.82	1.01
12/99	1.34	1.05	1.94	0.79	0.63	1.27	0.92	0.77	0.93
12/98	1.14	1.13	2.16	0.82	0.75	1.23	0.94	0.88	0.87
12/97	0.96	1.01	2.16	0.92	0.90	1.26	1.08	0.84	0.89
12/96	1.01	1.15	1.97	1.00	1.11	1.66	1.27	0.91	0.92
12/95	1.63	1.03	1.67	1.09	1.23	1.25	1.20	0.89	1.03
12/94	1.98	0.97	1.38	1.32	1.32	1.09	1.36	0.88	0.98
12/93	3.24	1.16	1.80	2.13	1.76	1.27	1.92	1.14	1.74
12/92	5.48	1.40	1.90	3.14	2.24	1.91	2.35	1.43	2.36
12/91	6.30	1.65	2.16	4.23	2.56	2.10	2.40	1.78	2.93
12/90	6.39	1.74	2.05	4.24	2.43	1.94	2.25	1.78	2.48
12/89	5.47	2.00	1.95	3.43	2.68	2.22	3.81	2.10	6.24
12/88	5.69	2.34	1.76	3.02	2.23	1.61	3.34	2.16	5.43
12/87	5.85	3.16	1.88	4.20	2.70	2.28	4.05	2.29	2.35
12/86	3.62	4.33	2.18	3.75	2.79	1.99	2.63	2.24	1.66

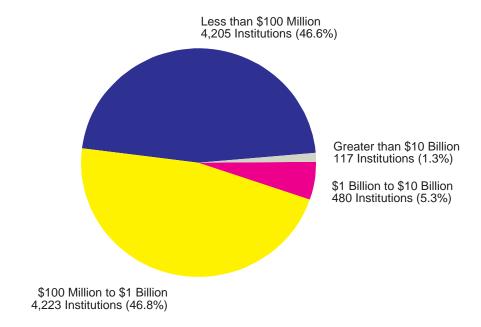
# Core Capital as a Percent of Total Assets By Asset Concentration Group

1986 - 2004

	International Banks	Agricultural Banks	Credit Card Lenders	Commercial Lenders	Mortgage Lenders	Consumer Lenders	Other Specialized < \$1 Billion	All Other < \$1 Billion	All Other > \$1 Billion
09/04	6.22	10.31	16.07	9.06	7.50	7.90	15.23	10.42	6.96
12/03	6.33	10.10	14.63	8.13	7.36	7.60	14.46	9.94	7.47
12/02	6.33	10.10	15.02	8.09	7.53	7.41	15.08	9.82	7.16
12/01	6.44	10.03	12.41	7.92	7.46	7.76	15.60	9.91	6.88
12/00	6.64	10.22	11.72	7.57	7.65	7.82	14.66	9.99	7.13
12/99	6.59	10.25	12.12	7.54	7.55	8.58	14.29	9.83	8.41
12/98	6.11	10.32	12.21	7.56	7.56	7.76	13.16	9.55	7.48
12/97	6.10	10.52	12.23	7.92	7.74	8.10	13.16	9.76	6.58
12/96	6.14	10.55	10.91	7.73	7.64	8.11	13.08	9.45	7.11
12/95	6.20	10.50	10.39	7.71	7.75	7.66	12.14	9.49	7.06
12/94	6.21	10.47	11.30	7.78	7.56	7.93	10.96	9.19	7.09
12/93	6.54	10.19	11.00	7.41	7.35	7.90	8.88	8.82	6.82
12/92	5.93	9.84	9.96	6.80	6.84	7.27	8.67	8.22	6.68
12/91	4.82	9.54	8.80	5.74	5.99	6.89	9.29	8.08	5.98
12/90	4.59	9.50	7.87	4.82	4.81	6.71	8.14	7.38	4.93
12/89	4.49	9.60	6.50	5.99	6.34	7.39	9.63	8.14	6.74
12/88	4.93	9.43	5.97	6.03	6.88	7.55	9.46	8.00	6.10
12/87	4.15	9.11	8.38	5.84	7.16	7.64	9.15	8.05	5.83
12/86	5.21	8.91	8.21	6.10	6.51	8.12	9.07	7.98	5.99

### **Number of Institutions By Asset Size**

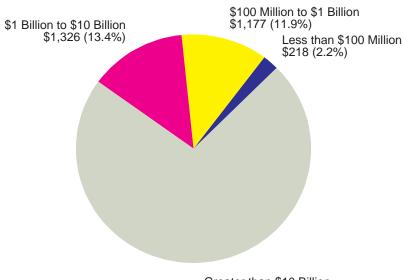
**September 30, 2004** 



### **Industry Assets By Asset Size**

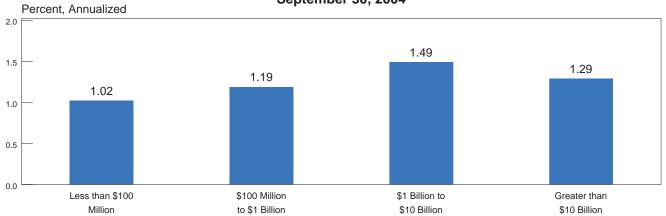
**September 30, 2004** 

(\$ Billions)



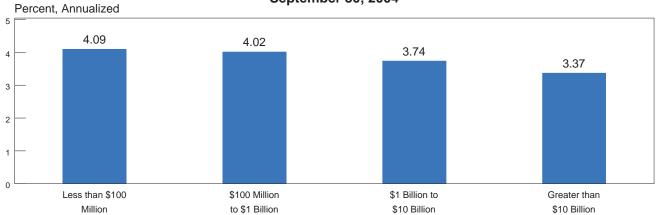
# Performance Ratios By Asset Size Return on Assets (YTD)

**September 30, 2004** 



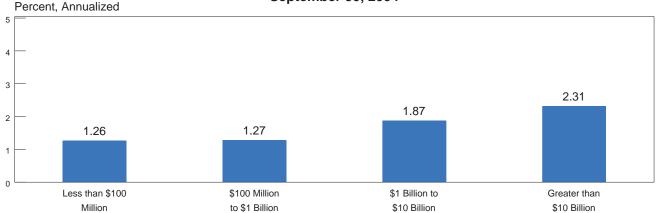
### **Net Interest Margin (YTD)**

**September 30, 2004** 



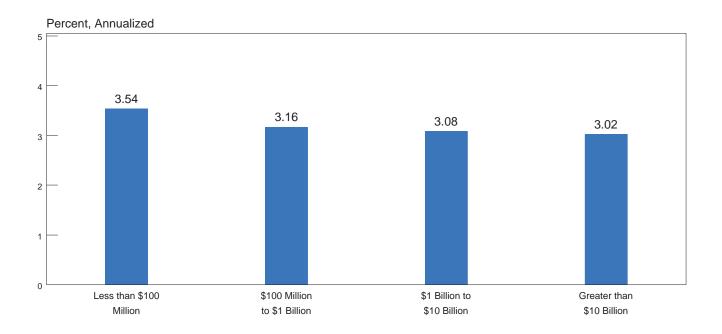
### Noninterest Income to Assets (YTD)

September 30, 2004



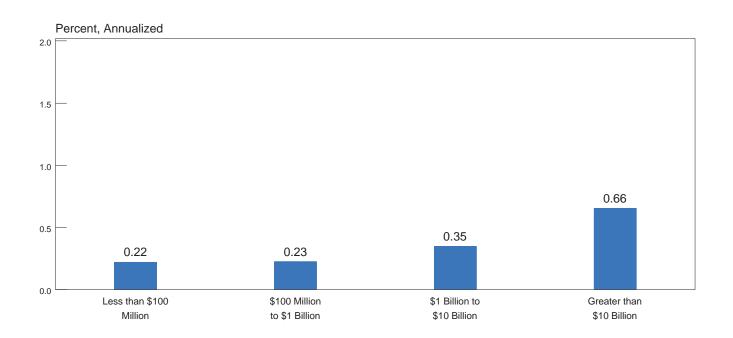
# Performance Ratios By Asset Size Noninterest Expense to Assets (YTD)

**September 30, 2004** 



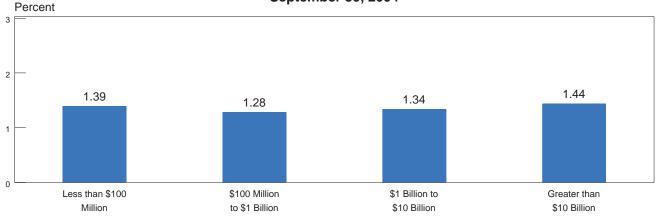
### **Net Charge-offs to Loans and Leases (YTD)**

**September 30, 2004** 



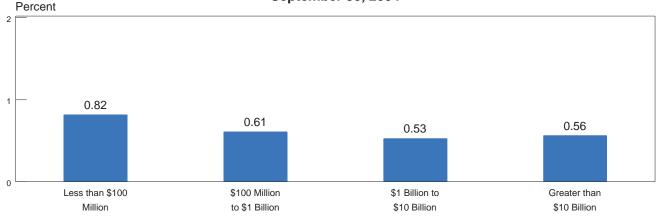
# **Condition Ratios By Asset Size**Loss Allowance To Loans and Leases

September 30, 2004



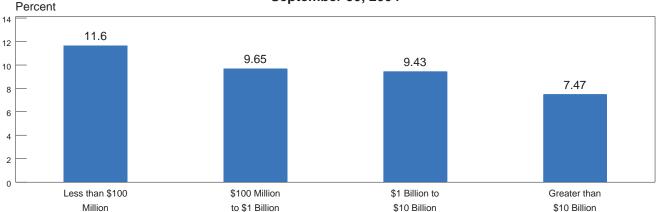
### **Noncurrent Assets Plus Other Real Estate Owned To Assets**

**September 30, 2004** 



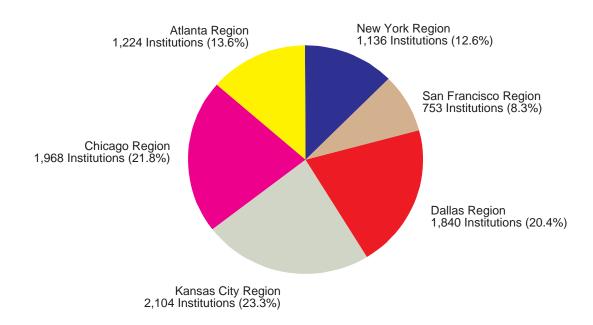
### Core Capital (Leverage) Ratio

September 30, 2004



### **Geographic Distribution of FDIC-Insured Institutions**

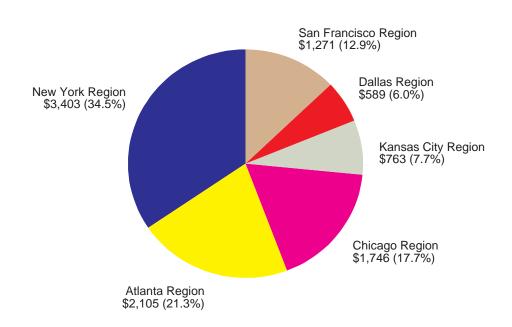
**September 30, 2004** 



### **Geographic Distribution of Industry Assets**

September 30, 2004

(\$ Billions)



Note: Region is based on location of main office. See notes to users for Geographic Region definitions.

# Performance Ratios By Geographic Regions

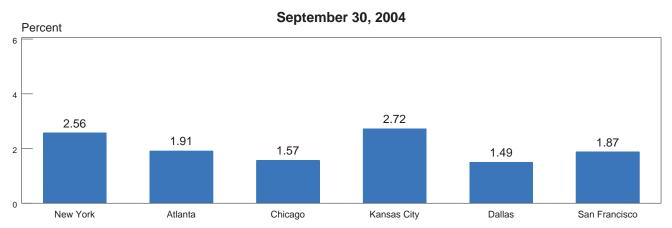
### Return on Assets (YTD, Annualized)

**September 30, 2004** Percent 2.0 1.61 1.51 1.40 1.5 1.35 1.14 1.13 1.0 0.5 0.0 New York Atlanta Chicago Kansas City Dallas San Francisco

### **Net Interest Margins (YTD, Annualized)**

September 30, 2004 Percent 6 4.57 4.22 3.85 3.54 3.17 3.06 2 New York Kansas City Dallas San Francisco Atlanta Chicago

### **Noninterest Income to Assets (YTD, Annualized)**

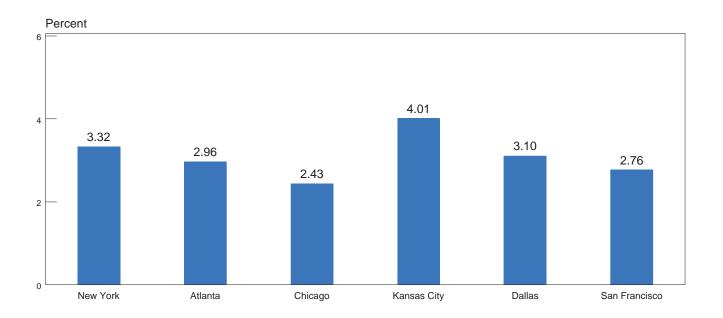


Note: Region is based on location of main office.

Note: See notes to users for Geographic Region definitions.

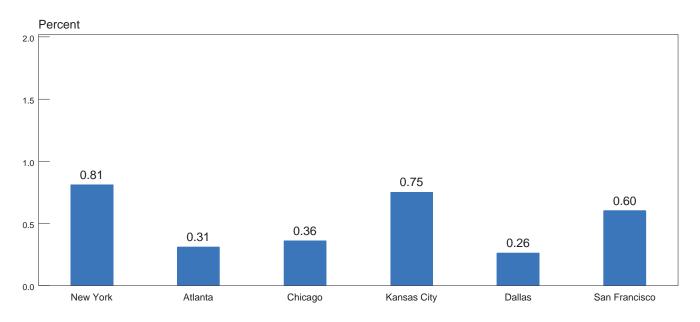
# Performance Ratios By Geographic Region Noninterest Expense to Assets (YTD, Annualized)

**September 30, 2004** 



### **Net Charge-offs to Loans and Leases (YTD, Annualized)**

**September 30, 2004** 



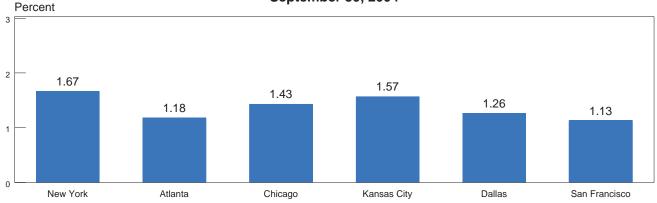
Note: Region is based on location of main office.

Note: See notes to users for Geographic Region definition.

# **Condition Ratios By Geographic Regions**

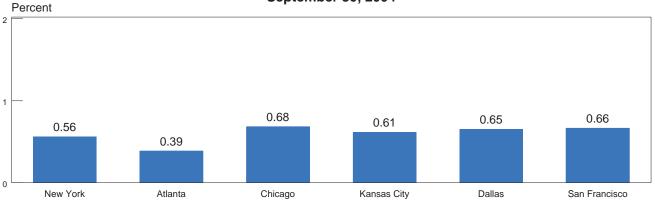
### **Loss Allowance To Loans and Leases**

**September 30, 2004** 



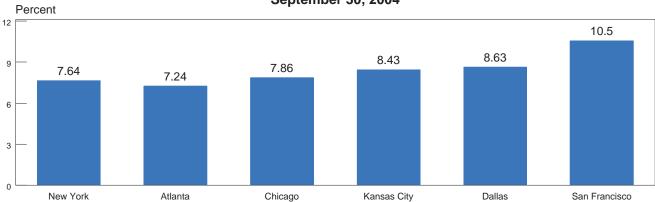
### **Noncurrent Assets Plus Other Real Estate Owned To Assets**

**September 30, 2004** 



### Core Capital (Leverage) Ratio

**September 30, 2004** 



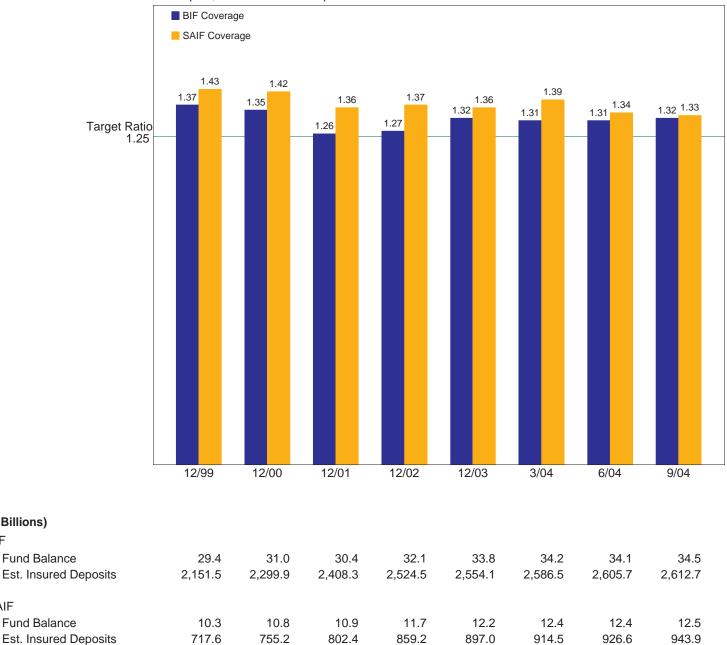
Note: Region is based on location of main office.

Note: See notes to users for Geographic Region definitions.

### **Insurance Fund Reserve Ratios**

December 31, 1999 - September 30, 2004





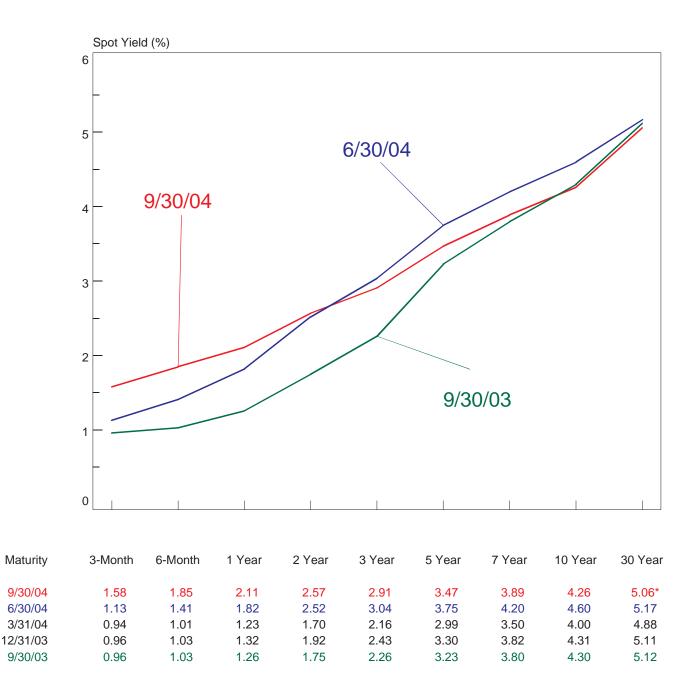
Note: Includes insured branches of foreign banks. 2004 fund balances are unaudited. Insured deposits for prior periods may reflect adjustments.

(\$ Billions) BIF

SAIF

### **U.S. Treasury Yield Curves**

### September 30, 2003 - September 30, 2004



Source: Federal Reserve's H.15 Statistical Release. The quarterly average rates shown above represent a 3-month average of the monthly average rates published by the Federal Reserve.

<sup>\*</sup> Source: 3 month average daily closes of CBOE 30 year T-Bond index (from Yahoo, Commodity Systems,Inc.).

# **Capital Category Distribution**

**September 30, 2004** 

### **BIF-Member Institutions**

	Insti	tutions	As	sets
	Number	Percent of	In	Percent of
	of	Total	Billions	Total
Well Capitalized	7,800	99.0%	\$8,549.8	99.8%
Adequately Capitalized	69	0.9%	\$13.7	0.2%
Undercapitalized	2	0.0%	\$1.3	0.0%
Significantly Undercapitalized	2	0.0%	\$0.2	0.0%
Critically Undercapitalized	1	0.0%	\$0.0	0.0%

### **SAIF-Member Institutions**

	Insti	tutions	As	sets	
	Number	Percent of	In	Percent of	
	of	Total	Billions	Total	
Well Capitalized	1,145	99.6%	\$1,307.9	99.7%	
Adequately Capitalized	4	0.3%	\$3.7	0.3%	
Undercapitalized	0	0.0%	\$0.0	0.0%	
Significantly Undercapitalized	1	0.1%	\$0.0	0.0%	
Critically Undercapitalized	0	0.0%	\$0.0	0.0%	

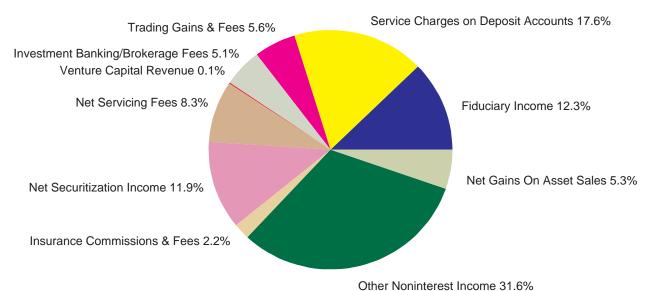
<sup>\*</sup> Other borrowed funds include federal funds purchased, securities sold under agreement to repurchase, FHLB and FRB borrowings and indebtedness. Note: Excludes U.S. branches of foreign banks.

### **Capital Category Definitions**

	Total		Tier 1				
	Risk-Based		Risk-Based		Tier 1		Tangible
	Capital*		Capital*		Leverage		Equity
Well Capitalized	>=10%	and	>=6%	and	>=5%	_	
Adequately Capitalized	>=8%	and	>=4%	and	>=4%		
Undercapitalized	>=6%	and	>=3%	and	>=3%		
Significantly Undercapitalized	<6%	or	<3%	or	<3%	and	>2%
Critically Undercapitalized							<=2%

### **Composition of Commercial Banks' Noninterest Income**

**September 30, 2004** 

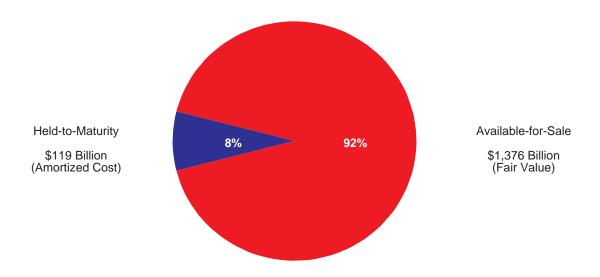


Other Noninterest income 31.6%

	Noninterest	Number of	
	Income	Banks Reporting	Percent of
Noninterest Income Source	\$ Millions	Non-Zero Balances	All Banks
Fiduciary Income	\$16,558	1,485	19.2%
Service Charges on Deposit Accounts	\$23,713	7,480	96.7%
Trading Gains & Fees	\$7,501	131	1.7%
Investment Banking/Brokerage Fees	\$6,954	2,114	27.3%
Venture Capital Revenue	\$162	56	0.7%
Net Servicing Fees	\$11,238	1,770	22.9%
Net Securitization Income	\$16,092	72	0.9%
Insurance Commissions & Fees	\$3,001	3,697	47.8%
Net Gains On Asset Sales			
Net Gains/Losses On Loan Sales	\$5,314	2,071	26.8%
Net Gains/Losses On OREO Sales	\$96	2,190	28.3%
Net Gains/Losses On Sales Of Other Assets	\$1,720	2,197	28.4%
Other Noninterest Income	\$42,752	7,572	97.9%
Total Noninterest Income	135,105	7,629	98.7%

### **Commercial Bank Total Securities\***

**September 30, 2004** 



### **Commercial Bank Total Securities\***

**September 30, 2004** 

	Held-	to-Maturity	Availa	ble-for-Sale		
		Fair Value		Fair Value		Fair Value
	Amortized	to Amortized	Fair	to Amortized	Total	to Amortized
	Cost	Cost (%)	Value	Cost (%)	Securities	Cost (%)
U.S. Government Obligations						
U.S. Treasury	\$5,231	99.7	\$58,573	99.6	\$63,804	99.6
U.S. Government Agencies	2,665	99.8	8,529	101.0	11,194	100.7
Government Sponsored Enterprises	36,330	100.0	223,010	99.9	259,340	99.9
Mortgage Pass-through Securities	22,318	100.8	544,495	100.2	566,813	100.2
Collateralized Mortgage Obligations	22,581	99.6	240,460	100.3	263,041	100.2
State, County, Municipal Obligations	23,531	103.2	89,224	104.0	112,755	103.8
Asset Backed Securities	665	100.1	73,485	100.4	74,149	100.4
Other Debt Securities	5,600	101.9	123,814	103.1	129,413	112.0
Equity Securities	**	**	14,208	110.1	14,208	<u>110.1</u>
Total Securities	\$118,921	100.8	\$1,375,796	100.5	\$1,494,717	100.6
Memoranda***						
Structured Notes	23,709		23,623			99.6

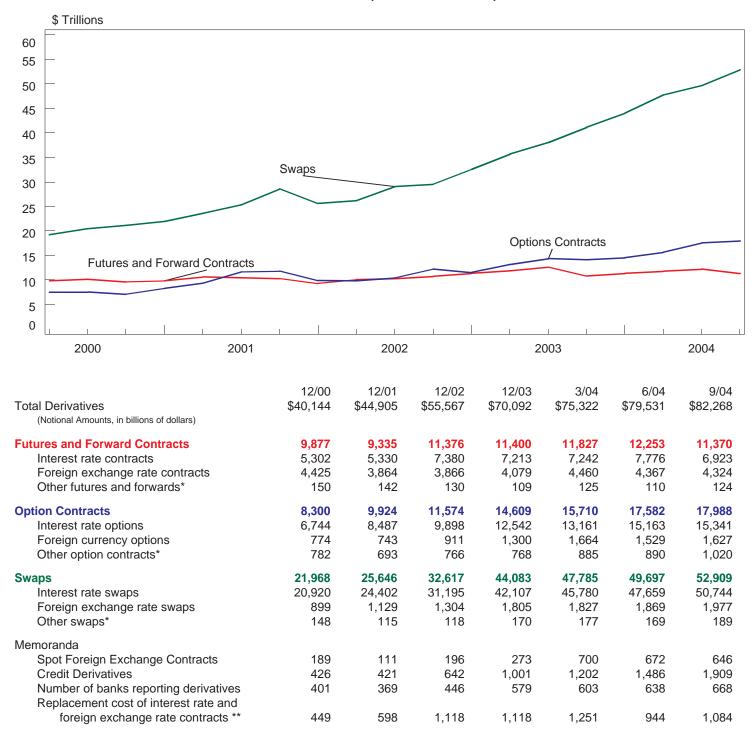
<sup>\*</sup> Excludes trading account assets.

\*\* Equity Securities are classified as 'Available-for-Sale'.

\*\*\* Structured notes are included in the 'Held-to-Maturity' or 'Available-for-Sale' accounts.

### **Commercial Bank Derivatives**

2000 - 2004 (Notional Amounts)



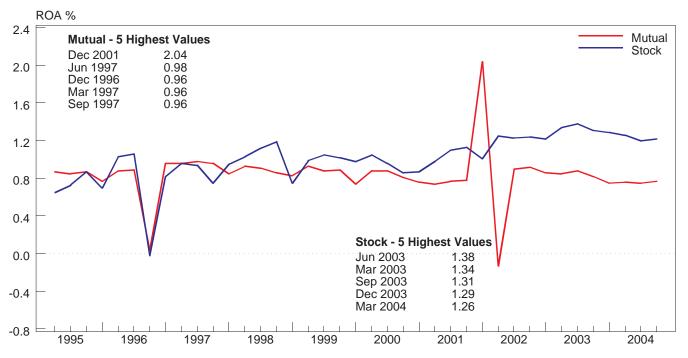
<sup>\*</sup> Not reported by banks with less than \$300 million in assets.

<sup>\*\*</sup> Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements.

Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

# Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions

1995-2004



# Quarterly Return on Equity (ROE), Annualized Mutual and Stock Savings Institutions

1995-2004

