



State Profile

Tennessee

Fourth Quarter 2011

ECONOMIC INDICATORS

Employment Growth Rates (change from year ago, unless noted)

	Q4-11	Q3-11	Q4-10	2011	2010
Total Nonfarm (share of trailing four quarter employment in parentheses)	1.7%	1.7%	1.1%	1.6%	-0.2%
Manufacturing (11%)	2.0%	1.8%	-0.1%	1.7%	-3.3%
Other (non-manufacturing) Goods-Producing (4%)	7.0%	5.0%	0.6%	4.3%	-4.3%
Private Service-Producing (68%)	1.4%	2.0%	1.6%	1.8%	0.3%
Government (16%)	1.7%	-0.5%	0.1%	-0.2%	1.0%
Unemployment Rate (% of labor force)	8.7%	9.2%	9.6%	9.2%	9.8%

Other Indicators (change from year ago, unless noted)

	Q4-11	Q3-11	Q4-10	2011	2010
Single-Family Home Permits	26.6%	10.1%	-25.6%	-5.2%	-1.7%
Multifamily Building Permits	120.1%	-28.0%	-3.3%	-24.7%	75.1%
Home Price Index	-2.1%	-2.6%	-0.6%	-2.2%	-2.5%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	6.70	7.46	7.24	7.17	7.73

BANKING TRENDS

General Information

	Q4-11	Q3-11	Q4-10	2011	2010
Institutions (#)	188	188	191	188	191
Total Assets (in millions)	84,942	85,527	86,568	84,942	86,568
New Institutions (# < 3 years)	0	0	1	0	1
Subchapter S Institutions	40	40	41	40	41

Asset Quality

	Q4-11	Q3-11	Q4-10	2011	2010
Past-Due and Nonaccrual Loans / Total Loans (median %)	3.79	3.72	4.27	3.79	4.27
Noncurrent Loans / Total Loans (median %)	2.03	2.06	1.93	2.03	1.93
ALLL/Total Loans (median %)	1.74	1.68	1.71	1.74	1.71
ALLL/Noncurrent Loans (median multiple)	0.82	0.80	0.82	0.82	0.82
Net Loan Losses / Total Loans (median %)	0.51	0.36	0.67	0.60	0.62

Capital / Earnings

	Q4-11	Q3-11	Q4-10	2011	2010
Tier 1 Leverage (median %)	9.66	9.67	9.25	9.66	9.25
Return on Assets (median %)	0.63	0.79	0.47	0.66	0.50
Pretax Return on Assets (median %)	0.81	0.98	0.53	0.84	0.64
Net Interest Margin (median %)	3.97	4.04	3.92	3.99	3.90
Yield on Earning Assets (median %)	5.04	5.16	5.33	5.14	5.43
Cost of Funding Earning Assets (median %)	1.00	1.09	1.43	1.14	1.58
Provisions to Avg. Assets (median %)	0.42	0.31	0.62	0.40	0.56
Noninterest Income to Avg. Assets (median %)	0.57	0.61	0.63	0.57	0.62
Overhead to Avg. Assets (median %)	3.12	3.04	3.17	3.05	3.04

Liquidity/Sensitivity

	Q4-11	Q3-11	Q4-10	2011	2010
Net Loans to Assets (median %)	64.71	64.50	67.14	64.71	67.14
Noncore Funding to Assets (median %)	26.97	27.10	27.85	26.97	27.85
Long-term Assets to Assets (median %, call filers)	21.97	21.38	19.89	21.97	19.89
Brokered Deposits (number of institutions)	79	80	86	79	86
Brokered Deposits to Assets (median % for those above)	3.66	3.98	4.30	3.66	4.30

Loan Concentrations (median % of Total Risk-Based Capital)

	Q4-11	Q3-11	Q4-10	2011	2010
Commercial and Industrial	61.26	61.00	63.29	61.26	63.29
Commercial Real Estate	249.73	251.17	267.40	249.73	267.40
Construction & Development	51.90	55.69	67.99	51.90	67.99
Multifamily Residential Real Estate	8.95	8.44	7.34	8.95	7.34
Nonresidential Real Estate	177.17	176.67	186.12	177.17	186.12
Residential Real Estate	210.77	217.44	221.88	210.77	221.88
Consumer	27.37	28.48	32.39	27.37	32.39
Agriculture	17.30	17.57	17.59	17.30	17.59

BANKING PROFILE

Largest Deposit Markets (from 2011 Summary of Deposits)

	Institutions in Market	Deposits (\$ millions)	Asset Distribution	Institutions
Nashville-Davidson--Murfreesboro, TN	63	37,916	< \$100 million	31 (16.5%)
Memphis, TN-MS-AR	61	22,701	\$100 million to \$250 million	84 (44.7%)
Knoxville, TN	44	13,676	\$250 million to \$1 billion	63 (33.5%)
Chattanooga, TN-GA	30	8,479	\$1 billion to \$10 billion	9 (4.8%)
Kingsport-Bristol-Bristol, TN-VA	31	4,433	> \$10 billion	1 (0.5%)